Associates, Inc.

77-77-6-1495TRA File No. 1-00037TRA

#### APPRAISAL OF



## LOCATED AT:

2826 Whitney St. San Diego, CA 92111-5616

FOR:

Department of Veterans Affairs Intended User - Any VA Qualified Lender

BORROWER:

#### AS OF:

December 19, 2010

BY: Shawna Timms Associates, Inc.

77-77-6-1495TRA File No.1-00037TRA

MORGAN HOME FUNDING

Department of Veterans Affairs Intended User - Any VA Qualified Lender

File Number: 1-00037TRA

In accordance with your request, I have appraised the real property at:

#### San Diego, CA 92111 2826 Whitney St.

The purpose of this appraisal is to develop an opinion of the market value of the subject property, as improved. The property rights appraised are the fee simple interest in the site and improvements.

In my opinion, the market value of the property as of December 19, 2010 is:

### \$354,500 Three Hundred Fifty-Four Thousand Five Hundred Dollars

The attached report contains the description, analysis and supportive data for the conclusions, final opinion of value, descriptive photographs, limiting conditions and appropriate certifications.

Shawna Timms

Shawna Timms

000 Drive, Anywhere, CA 92126 555-555-1205

File No. 1-00037TRA Page 3 of 24

## Uniform Residential Appraisal Report

Case No. 77-77-6-1495TRA File # 1-00037TRA

Property Address Borrower Ellen Si	0000 \\//-:+- 01							e of the subject	
	2826 Whitney St			City San Die	go		State CA	Zip Code 92	2111-56
			Owner of Public R	ecord April Jones			County Sa	n Diego	
	Lot 76, Wheatley Hills								
	# 427-232-08-00			Tax Year 201	-		R.E. Taxes		
°	me Wheatley Hills			Map Referen			Census Tra		
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	rgan Funding/Dept. of Ve			AD Anywhere , CA					
	perty currently offered for								
	ce(s) used, offering price(				5614. The subje	ct property wa	s originally	listed for sale 1	10/1/20
	ice of \$382,000 and on 1								
	ot analyze the contract for		t purchase transaction.	Explain the results	of the analysis o	f the contract f	for sale or v	why the analysis	s was
performed. Arms	Length Sale. See Attach	ied Addendum							
Contract Price \$3	20.000 Data af Oant		41			Data Carrie		-1	
· · · · · ·			the property seller the c						
	cial assistance (loan cha total dollar amount and d			he seller is paying					es 🗋
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- °	undaries The subject pro			the north, the 163	Freeway	471 Hig		Commercial	1
,	s Road to the south, and		o the west.			318 Prec	1.50	Other	
Neighborhood De	escription See Attached A	Addendum							
					~				
Market Conditions	s (including support for th	e above conclusion	s) "I have considered re	levant competitive I	istings and/or co	ntract offering	s in the pe	rformance of thi	S
	the trending information r								
listing/contract of	ffering data." Refer to Ma	rket Conditions Add	endum						
Dimensions 50 ft	°		Area 5,000 sft	Shar	e Rectangular		View N;R	65	
	lassification RS-1-7		Zoning Description		oc rectangular		1000 10,10		
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is the highest and	best use of the subject p	property as improve	d (or as proposed per pl	ans and specificatio	ns) the present	use : 🔼 tes		II NO, describe	
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Gas 🛛 🗙		5.4				ey None			
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Thors are 00	le nren+!	the offered for the	the eucleter 1 1 1	Apprais	an from \$ 200,000	1- 0405 00	0037TRA
			the subject neighbor	001		to \$485,00	
There are 100 comparab	le sales in the subje	ect neighborhood with	nin the past twelve me	onths ranging in sa	le price from \$ 215,000	) to \$ 52	25,000
FEATURE	SUBJECT	COMPARAE	BLE SALE # 1	COMPARA	ABLE SALE # 2	COMPARAE	BLE SALE #
Address 2826 Whitney St		4047 Hatton St		2757 Lancha St		7020 Rockglen Ave	;
San Diego,92111		San Diego, 92111		San Diego, 9211	1	San Diego, 92111	
Proximity to Subject		1.53 miles N		0.13 miles SSE		1.16 miles N	
Sale Price	\$ 338,000		\$ 381,000		\$ 443,000		\$
Sale Price/Gross Liv. Area	\$ 203.77 sq. ft.	\$ 227.82 sq. ft.		\$ 288.96 sq.	ft.	\$ 270.87 sq. ft.	
	Sandicor MLS	MLS#100045824 D	OM 54	MLS#100045520		MLS#100013219 D	OM 107
	Realist Public Rec.	Doc#568005	010104	Doc#491662	DOWN	Doc#361043	
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) \$ Adjustment	DESCRIPTION	+(-) \$ Adjustment	DESCRIPTION	+(-) \$ Ad
	3000	ArmLth	+(-) \$ Aujustinent	ArmLth	+(-) \$ Aujustinent	Short	+(-) φ Au
Concessions	0000	Conv;0		Conv;0		Conv;18,000	
Date of Sale/Time	10/10/2010 Imana						
	12/19/2010 Inspe	s10/10;c09/10	0	s09/10;c08/10	0	s07/10;c06/10	0
Location	N;Res	N;Res		N;Res	_	N;Res	
	Fee Simple	Fee Simple		Fee Simple		Fee Simple	
Site	5,000 sf	5,600 sf	0	6,200 sf	0	7,500 sf	
View	N;Res	N;Res		N;Res		N;Res	
Design (Style)	Ranch	Ranch		Calif.Contemp.	0	Cottage	
Quality of Construction	Q4	Q4		Q4		Q6	
Actual Age	30	29	0	28	0	28	1
Condition	C4	C3	-30,000	C2	-50,000	C5	
Above Grade				Total Bdrms. Bat			
Room Count	7 4 2.0	6 3 2.0	0	6 3 2.		5 2 1.0	
Gross Living Area	1,644 sq. ft.	1,668 sq. ft.	0	1,540 sq.	ft. 6,200	1,126 sq. ft.	
Basement & Finished	0sf0sf	0sf0sf		0sf0sf		0sf0sf	
Rooms Below Grade	0rr0br0.0ba0o	0rr0br0.0ba0o		0rr0br0.0ba0o		0rr0br0.0ba0o	
Functional Utility	Average	Average		Average		Average	
Heating/Cooling	FWA/CA	FWA/CA		FWA/CA		FWA/CA	
Energy Efficient Items	Typical of area	Typical of area	1	Typical of area		Typical of area	1
Garage/Carport	2 Car Garage	2 Car Garage	1	2 Car Garage		2 Car Garage	1
		Ŭ.	-			1	<u> </u>
Porch/Patio/Deck	Patio/Porch	Covered patio	0	Covered patio	0	Covered patio	
Pool information	None	None		None		Pool	
Net Adjustment (Total)		□ + 🛛 -	\$ 30,000	□+ 🛛 -	\$ 43,800	- + 🛛 -	\$
Adjusted Sale Price		Net Adj7.8%		Net Adj9.99	%	Net Adj3.4 %	
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Official Residentia	al Appraisal Report 🥂	Case No. 77-77-6-1495TRA File # 1-00037TRA
Expanded Scope of Work:		
The scope of this appraisal included researching public records and the Multiple Lis	ting Service for information regarding the subject pro	operty. It also included an
exterior and interior inspection of the subject and the exterior of the comparable pro		
performed a "complete visual inspection" of the property. It should be understood th	at the "complete visual inspection" was performed w	rithin the context of the
intended use and intended user identified on page 4 and clarified above. That is, the	e appraiser's inspection of the property is for valuation	on purposes only and is
strictly for the purpose of assisting the lender/client (and only the lender/client) in ev		
The appraiser's inspection of the property was limited to what was readily observable		
otherwise stated, the appraiser did not view attics, crawl spaces or any other area the		
viewing of the property was limited to surface areas only and can often be comprom		
conditions. Most importantly, the appraiser's inspection of the property is far differen discover property defects. The appraiser is not a home inspector, building contracto		
substitute for a home inspection or an inspection by a qualified expert in determining	· · · · · ·	
problems, wood destroying (or other) insects, rodents or pests, radon gas or lead-ba		
appropriate experts to address any area of concern.		1.,
Purpose of Appraisal:		
The purpose of this appraisal is to estimate the Market Value as of the effective date	e of the appraisal.	
Intended Use and Users:		
The Intended User of this appraisal report is the Lender/Client. The Intended Use is	to evaluate the property that is the subject of this ap	opraisal for a mortgage
finance transaction, subject to the stated Scope of Work, purpose of the appraisal, r	eporting requirements of this appraisal report form, a	and Definition of Market
Value. No additional Intended Users are identified by the appraiser.		
Exposure Period:		
By studying the sales of similar comparable residential properties with value ranges		the appraiser feels that
the exposure time for the subject property is similar to the indicated Marketing Time	identified in the Neighborhood section.	
Use of Cost Approach:	P 91 P 11 P 1 P 1 P 1 P 1 P 1 P 1 P 1 P	0.14
The Cost Approach may be requested by the client even if the appraiser does not b		
it is not to be relied upon for insurance purposes as it is developed to estimate the n	eproduction cost of the subject, not the replacement	COSI.
	(not required by Fannie Mae)	
Provide adequate information for the lender/client to replicate the below cost figures ar		
Support for the opinion of site value (summary of comparable land sales or other meth		
Support for the opinion of site value (summary of comparable land sales of other meth	ous for estimating site value, INA	
	OPINION OF SITE VALUE	= \$
Source of cost data	Dwelling 1,644 Sq. Ft. @ \$	=\$
Quality rating from cost service Effective date of cost data	Sq. Ft. @ \$	=\$
Comments on Cost Approach (gross living area calculations, depreciation, etc.)		
This is a VA appraisal and the Cost Approach is not allowed and was not	Garage/Carport 441 Sq. Ft. @ \$	=\$
completed per their guidelines.	Total Estimate of Cost-New	
	Less 75 Physical Functional External	
	Depreciation \$0	=\$(
	Depreciated Cost of Improvements	
	"As-is" Value of Site Improvements	
		Ψ
		-¢
Estimated Remaining Economic Life (HLID and VA only) 45 Vege	Indicated Value By Cost Approach	
	Indicated Value By Cost Approach	-φ
INCOME APPROACH TO VALU	IE (not required by Fannie Mae)	
INCOME APPROACH TO VALU Estimated Monthly Market Rent \$ N/A X Gross Rent Multiplier N/A =		
INCOME APPROACH TO VALU	IE (not required by Fannie Mae)	
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**Uniform Residential Appraisal Report** 

This report form is designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit; including a unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a condominium or cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

**INTENDED USE:** The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

**INTENDED USER:** The intended user of this appraisal report is the lender/client.

**DEFINITION OF MARKET VALUE:** The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.

2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.

3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.

4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.

5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.

6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

#### Page 7 of 24 Case No. 77-77-6-1495TRA File # 1-00037TRA

#### APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.

2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.

3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.

4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.

5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.

6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.

7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.

8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land

9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.

10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.

11. I have knowledge and experience in appraising this type of property in this market area.

12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.

13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.

14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.

15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.

16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.

17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.

18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).

19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.

20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).

22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.

23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.

24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code, Section 1001, et seq., or similar state laws.

SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.

2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.

3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.

4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.

5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

#### APPRAISER

Signature Shawna Timms
Name Shawna Timms
Company Name Associates, Inc.
Company Address 000 Drive
Anywhere, CA 92126
Telephone Number 555-555-1205
Email Address stimms@training.sar
Date of Signature and Report 12/22/2010
Effective Date of Appraisal 12/19/2010
State Certification # AG015TRA
or State License #
or Other (describe) State #
State CA
Expiration Date of Certification or License 02/05/2011
ADDRESS OF PROPERTY APPRAISED 2826 Whitney St
San Diego, CA 92111
APPRAISED VALUE OF SUBJECT PROPERTY \$ 354,500
LENDER/CLIENT
Name
Company Name Morgan Funding/Dept. of Veterans Affairs
Company Address 000 ROAD Anywhere , CA 92126
Email Address

#### SUPERVISORY APPRAISER (ONLY IF REQUIRED)

Signature
Name           Company Name
Company Address
Telephone Number
Email Address
Date of Signature
State Certification #
or State License #
State
Expiration Date of Certification or License
SUBJECT PROPERTY
Did not inspect subject property
Did inspect exterior of subject property from street
Date of Inspection
Did inspect interior and exterior of subject property
Date of Inspection
COMPARABLE SALES
Did not inspect exterior of comparable sales from street

Did inspect exterior of comparable sales from street Date of Inspection

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## EXHIBITS

## Exhibit 1: Requirements - Condition and Quality Ratings Usage

Appraisers must utilize the following standardized condition and quality ratings within the appraisal report.

## **Condition Ratings and Definitions**

#### **C**1

The improvements have been very recently constructed and have not previously been occupied. The entire structure and all components are new and the dwelling features no physical depreciation.\*

\*Note: Newly constructed improvements that feature recycled materials and/or components can be considered new dwellings provided that the dwelling is placed on a 100% new foundation and the recycled materials and the recycled components have been rehabilitated/re-manufactured into like-new condition. Recently constructed improvements that have not been previously occupied are not considered "new" if they have any significant physical depreciation (i.e., newly constructed dwellings that have been vacant for an extended period of time without adequate maintenance or upkeep).

#### **C2**

The improvements feature no deferred maintenance, little or no physical depreciation, and require no repairs. Virtually all building components are new or have been recently repaired, refinished, or rehabilitated. All outdated components and finishes have been updated and/or replaced with components that meet current standards. Dwellings in this category either are almost new or have been recently completely renovated and are similar in condition to new construction.

#### **C3**

The improvements are well maintained and feature limited physical depreciation due to normal wear and tear. Some components, but not every major building component, may be updated or recently rehabilitated. The structure has been well maintained.

#### C4

The improvements feature some minor deferred maintenance and physical deterioration due to normal wear and tear. The dwelling has been adequately maintained and requires only minimal repairs to building components/mechanical systems and cosmetic repairs. All major building components have been adequately maintained and are functionally adequate.

#### C5

The improvements feature obvious deferred maintenance and are in need of some significant repairs. Some building components need repairs, rehabilitation, or updating. The functional utility and overall livability is somewhat diminished due to condition, but the dwelling remains useable and functional as a residence.

#### **C6**

The improvements have substantial damage or deferred maintenance with deficiencies or defects that are severe enough to affect the safety, soundness, or structural integrity of the improvements. The improvements are in need of substantial repairs and rehabilitation, including many or most major components.

# **EXHIBITS**

## **Quality Ratings and Definitions**

#### Q1

Dwellings with this quality rating are usually unique structures that are individually designed by an architect for a specified user. Such residences typically are constructed from detailed architectural plans and specifications and feature an exceptionally high level of workmanship and exceptionally high-grade materials throughout the interior and exterior of the structure. The design features exceptionally high-quality exterior refinements and ornamentation, and exceptionally high-quality interior refinements. The workmanship, materials, and finishes throughout the dwelling are of exceptionally high quality.

### Q2

Dwellings with this quality rating are often custom designed for construction on an individual property owner's site. However, dwellings in this quality grade are also found in high-quality tract developments featuring residences constructed from individual plans or from highly modified or upgraded plans. The design features detailed, highquality exterior ornamentation, high-quality interior refinements, and detail. The workmanship, materials, and finishes throughout the dwelling are generally of high or very high quality.

#### Q3

Dwellings with this quality rating are residences of higher quality built from individual or readily available designer plans in above-standard residential tract developments or on an individual property owner's site. The design includes significant exterior ornamentation and interiors that are well finished. The workmanship exceeds acceptable standards and many materials and finishes throughout the dwelling have been upgraded from "stock" standards.

### Q4

Dwellings with this quality rating meet or exceed the requirements of applicable building codes. Standard or modified standard building plans are utilized and the design includes adequate fenestration and some exterior ornamentation and interior refinements. Materials, workmanship, finish, and equipment are of stock or builder grade and may feature some upgrades.

#### Q5

Dwellings with this quality rating feature economy of construction and basic functionality as main considerations. Such dwellings feature a plain design using readily available or basic floor plans featuring minimal fenestration and basic finishes with minimal exterior ornamentation and limited interior detail. These dwellings meet minimum building codes and are constructed with inexpensive, stock materials with limited refinements and upgrades.

#### Q6

Dwellings with this quality rating are of basic quality and lower cost; some may not be suitable for year-round occupancy. Such dwellings are often built with simple plans or without plans, often utilizing the lowest quality building materials. Such dwellings are often built or expanded by persons who are professionally unskilled or possess only minimal construction skills. Electrical, plumbing, and other mechanical systems and equipment may be minimal or non-existent. Older dwellings may feature one or more substandard or non-conforming additions to the original structure.

## **EXHIBITS**

# Exhibit 2: Requirements – Definitions of Not Updated, Updated, and Remodeled

#### Not Updated

#### Little or no updating or modernization. This description includes, but is not limited to, new homes.

Residential properties of fifteen years of age or less often reflect an original condition with no updating, if no major components have been replaced or updated. Those over fifteen years of age are also considered not updated if the appliances, fixtures, and finishes are predominantly dated. An area that is 'Not Updated' may still be well maintained and fully functional, and this rating does not necessarily imply deferred maintenance or physical/functional deterioration.

#### Updated

The area of the home has been modified to meet current market expectations. These modifications are limited in terms of both scope and cost.

An updated area of the home should have an improved look and feel, or functional utility. Changes that constitute updates include refurbishment and/or replacing components to meet existing market expectations. Updates do not include significant alterations to the existing structure.

#### Remodeled

# Significant finish and/or structural changes have been made that increase utility and appeal through complete replacement and/or expansion.

A remodeled area reflects fundamental changes that include multiple alterations. These alterations may include some or all of the following: replacement of a major component (cabinet(s), bathtub, or bathroom tile), relocation of plumbing/gas fixtures/appliances, significant structural alterations (relocating walls, and/or the addition of square footage). This would include a complete gutting and rebuild.

# **EXHIBITS**

# Exhibit 3: Requirements – Abbreviations Used in Data Standardization Text

Abbreviation	Full Name	Appropriate Fields
ac	Acres	Area, Site
AdjPrk	Adjacent	Location
AdjPwr	Adjacent to Power Lines	Location
А	Adverse	Location & View
ArmLth	Arms Length Sale	Sale or Financing Concessions
ba	Bathroom(s)	Basement & Finished Rooms Below Grade
br	Bedroom	Basement & Finished Rooms Below Grade
В	Beneficial	Location & View
Cash	Cash	Sale or Financing Concessions
CtySky	City View Skyline View	View
CtyStr	City Street View	View
Comm	Commercial Influence	Location
c	Contracted Date	Date of Sale/Time
Conv	Conventional	Sale or Financing Concessions
CrtOrd	Court Ordered Sale	Sale or Financing Concessions
DOM	Days On Market	Data Sources
e	Expiration Date	Date of Sale/Time
Estate	Estate Sale	Sale or Financing Concessions
FHA	Federal Housing Authority	Sale or Financing Concessions
GlfCse	Golf Course	Location
Glfvw	Golf Course View	View
Ind	Industrial	Location & View
in	Interior Only Stairs	Basement & Finished Rooms Below Grade
Lndfl	Landfill	Location
LtdSght	Limited Sight	View
Listing	Listing	Sale or Financing Concessions
Mtn	Mountain View	View
Ν	Neutral	Location & View
NonArm	Non-Arms Length Sale	Sale or Financing Concessions
BsyRd	Busy Road	Location
0	Other	Basement & Finished Rooms Below Grade
Prk	Park View	View
Pstrl	Pastoral View	View
PwrLn	Power Lines	View
PubTrn	Public Transportation	Location
rr	Recreational (Rec) Room	Basement & Finished Rooms Below Grade
Relo	Relocation Sale	Sale or Financing Concessions
REO	REO Sale	Sale or Financing Concessions
Res	Residential	Location & View
RH	USDA –Rural Housing	Sale or Financing Concessions
s	Settlement Date	Date of Sale/Time
Short	Short Sale	Sale or Financing Concessions
sf	Square Feet	Area, Site, Basement
Unk	Unknown	Date of Sale/Time
VA	Veterans Administration	Sale or Financing Concessions
W	Withdrawn Date	Date of Sale/Time
WO	Walk Out Basement	Basement & Finished Rooms Below Grade
wu	Walk Up Basement	Basement & Finished Rooms Below Grade
WtrFr	Water Frontage	Location
Wtr	Water View	View
Woods	Wood View	View

Summary

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search ar	nd analysis of the		history of the subject						
3041011 41		UBJECT	COMPARABLE S			MPARABLE SALE # {		ABLE SALE	#6
r	06/07/1996		07/02/2009	· · · · · · · · · · · · · · · · · · ·	08/08/1		No prior sale		
er	Price unknow		\$335,000/Trustee's	Deed		hknown/Grant Deed			
	Realist Public		Realist Public Recor			Public Records	Realist Publ		
rce(s)	12/07/2010		12/14/2010		12/14/2		12/14/2010		
		t property and compa							-
parison A	Approach: See C	omments on Sales (	Comparison Approac	:h.					
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Freddie Mac Form 70 March 2005

Fannie Mae Form 1004 March 2005

	, 551,561	
Borrower:	Any Qualified Veteran File No.: 1-00037TRA	
Property Address	ss: 2826 Whitney St Case No.:77-77-6-1495TRA	
<u>City:</u>	San Diego State: CA zip: 92111-5616	
Lender:	Department of Veterans Affairs	
	DUM /alue (from URAR): \$354,500	
RAM Informa		
	A (Appraised): 12/19/10 M (Mailed): 12/22/10	
	S ON RAM DATES: N/A Im/PUD Supplemental Information (N/A for all other property types)	
	ondo Approval ID# (Condos only): N/A	
	n Adequacy of HOA Dues/Assessments: N/A	
Phone # of H	HOA Management Company: N/A	
ANALYSIS (	OF THE SALES CONTRACT	
	er received and reviewed 13 pages of the sales contract and it appears to be an arms length transaction, 3	
	rs, an agreed upon sales price of \$338,000, seller concessions in the amount of \$3,000, with the seller signing 0 and the buyer yet to sign. The appraiser has not received a fully executed contract.	
NEIGHBORI	RHOOD DESCRIPTION	
	is located approximately six miles northeast of downtown San Diego in the community of Linda Vista which has	
	including: Kearney Mesa Community Park, Linda Vista Community Park, Kelly Street Neighborhood Park, ghts Neighborhood Park and Tecolote Canyon Natural Park. Tecolote Canyon and San Clemente Canyon, cut	
through the o	community, which is located on top of a mesa. The Linda Vista Community comprises about 2,400 acres and city library (Linda Vista Branch Library) and recreation center (Linda Vista Recreation Center).	
	sity of San Diego is located within the area and there is good access to nearby freeways and the Mission Valley	
area which in	includes several regional shopping malls.	
	Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector of the Answer D     Image: Sector of the Answer D     Image: Sector of the Answer D       Image: Sector	
	AL FEATURES t property has carpeting throughout, kitchen with vinyl flooring, older appliances, and formica countertops. The	
-	e flooring, newer cabinetry, hardware, master bathroom with tile flooring, cabinetry, and a walk in shower.	
All utilities w	were operational at the time of inspection.	
	N OF THE PROPERTY t property has worn carpeting, some vinyl flooring is damaged in the kitchen. These are cosmetic issues and are	
	idatory repairs. The windows in the bedrooms and bathrooms do not lock and the closing latch on the sliding	
glass door n	needs repairing. These are mandatory VA repair items. Overall condition is acceptable and consistent with that	
	Ind in an adequately maintained dwelling. The subject improvements appear to be properly constructed of nd finish that are acceptable in this market and price range. No other "needed repairs" of significance were	
	bugh it is possible that some may exist, especially if they were not readily visible to the appraiser. The appraisal	
	be relied on as a substitute for a home inspection.	
COMMENT	S ON SALES COMPARISON	
Sale #1 has	s been updated with new insulated windows, landscaping, hardwood flooring throughout, kitchen with tile flooring,	
tiled counter	props, and some newer appliances. This home has superior updating when compared to the subject property. has superior updating when compared to the subject property and therefore a downward adjustment was made.	

#### COMMENTS ON SALES COMPARISON

Sale #1 has been updated with new insulated windows, landscaping, hardwood flooring throughout, kitchen with tile flooring, tiled countertops, and some newer appliances. This home has superior updating when compared to the subject property. This home has superior updating when compared to the subject property and therefore a downward adjustment was made. Due to lack of recent sales within the subject area, the appraiser was forced to utilize sales that were from similar, nearby, competing neighborhoods.

		A	DENDUM		File No. 1-00037TRA
Borrower/Client	Any Qualified Veteran				Case No: 77-77-6-1495TRA
Property Address	2826 Whitney St				
City	San Diego	County	CA	State	Zip Code 92111-5616
Lender	Department of Veterans Affairs				

Sale #2 is a newer house located a couple of blocks from the subject in a cul-de-sac and has been updated with landscaping, sprinklers, insulated windows, furnace, hot water heater, clay tile roof and redwood fencing. The interior of the home has been updated with tile flooring throughout, kitchen with newer cabinetry, corian countertops, appliances, and updated bathrooms. With superior upgrading, the appraiser made a large, yet unavoidable, downward condition adjustment.

Sale #3, per the listing agent (Cindy Walendburg), has a swimming pool, the interior was mostly in original condition and needed carpeting and updating. This home is a short sale and short sales are typically sold under duress and tend to reflect the lower end of this particular marketplace.

Sale #4, per the listing agent (Michael Smith), was in need of a complete remodel, as "it has never been updated." This home is considered to be in inferior condition and was adjusted upward to reflect that condition. This home is a foreclosure and foreclosures tend to reflect the lower end of this particular marketplace.

Pending sale #5 backs to Interstate 805 and per Sandicor MLS needed some TLC. The highway adjustment was made based on the appraisers experience within this particular marketplace and knowing that a home that is subjected to road noise typically sells for approximately 3% less than a home that is not subjected to road noise. The appraiser left several messages for the listing agent, did not receive a return phone call, and therefore the appraiser assumed that this home was in average condition. The appraiser took a 12 month average of the SP/LP ratio and applied to sales #5 and #6.

Active listing #6 backs to a canyon and has landscaping, carpeting & hardwood throughout, kitchen with tiled countertops, newer appliances, and fixtures.

Sale prices are all over the place due to the a combination of foreclosures and short sales on one end of the spectrum and non distress sales that have been remodeled and/or updated on the other end. It does appear that the subject is selling below market and an estimated value of \$354,500 is considered to be reasonable and supportable.

#### Additional Information

Shawna Timms, a licensed appraiser, assisted Richard Foos with the inspection, researching data and writing of the report. However, Richard Foos reviewed, edited the report and concluded the final value estimate.

Market C	onditions Add	endum to the	Appraisal Repo	nt en vi	77-77-6-1495 1-00037TRA	IKA
The purpose of this addendum is to provide the lende					-	
neighborhood. This is a required addendum for all ap		•				
Property Address 2826 Whitney St		City San Diego	)	State CA	ZIP Code 92	111
Borrower Any Qualified Veteran	uservined on this forms as	the basis for his /bar as		aun aut fau tha		vo soudin s
Instructions: The appraiser must use the information housing trends and overall market conditions as repo	•					
it is available and reliable and must provide analysis	•					
explanation. It is recognized that not all data sources						
in the analysis. If data sources provide the required in						
average. Sales and listings must be properties that co					a prospective buy	yer of the
subject property. The appraiser must explain any ano Inventory Analysis	Prior 7–12 Months	as seasonal markets, ne Prior 4–6 Months	v construction, foreclosure Current – 3 Months	s, etc.	Overall Trend	
Total # of Comparable Sales (Settled)	52	26	22	Increasing		X Declining
Absorption Rate (Total Sales/Months)	8.67	8.67	7.33	Increasing		X Declining
Total # of Comparable Active Listings	42	35	29	Declining	Stable	Increasing
Months of Housing Supply (Total Listings/Ab.Rate)	4.85	4.04	3.95	Declining	🔀 Stable	Increasing
Median Sale & List Price, DOM, Sale/List %	Prior 7–12 Months	Prior 4–6 Months	Current – 3 Months	· · ·	Overall Trend	T
Median Comparable Sale Price	\$391,000 21	\$360,750 18	\$360,750 33.50		Stable Stable	Declining
Median Comparable Sales Days on Market	\$382,500	\$384,000	\$380,000	Declining	I X Stable	Declining
Median Comparable List Price	121.50	120.00	75.00	Declining	Stable	Increasing
Median Sale Price as % of List Price	98.82%	96.75%	99.47%	Increasing	Stable	Declining
Seller-(developer, builder, etc.)paid financial assistant				Declining	🔀 Stable	Increasing
Explain in detail the seller concessions trends for the						
Explain in detail the seller concessions trends for the fees, options, etc.). The Sandicor MLS indicates 15% of the total transactions in this market area. F						
10% of sales for this period 0.3: 22 Sales: 2 with			.,			,
is \$5,000. This is not a mandatory reporting section	,		0 .			
		, 0				
Are foreclosure sales (REO sales) a factor in the mark			iding the trends in listings a			
The Sandicor MLS indicates there were 100 close						h is 40%
of the total transactions in this market area. Prior l foreclosures or short sales; 27% of sales for this p					,	
typically set the low end of the market. Foreclosur						
to a year to hear back from the lender and then th				jointo, bu yoro ne	it mining to main	o monaio
Cite data sources for above information.	g					
The Sandicor MLS was the data source used to c	omplete the Market Co	nditions Addendum. Th	he data is assumed to be	reliable, but the	e annraiser is n	ot responsible
for its accuracy				,	e appraiser is n	orrooportoiblo
for its accuracy.						
Summarize the above information as support for your			appraisal report form. If yo	u used any addi	tional information	
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Summary

File No. 1-00037TRA

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ADDENDUM

Borrower:	Any Qualified Veteran		File No.: 1-00037TRA
Property Address:	2826 Whitney St		Case No.: 77-77-6-1495TRA
City:	San Diego	State: CA	Zip: 92111-5616
Lender:	Department of Veterans Affairs		

#### MARKET ANALYSIS COMMENTS

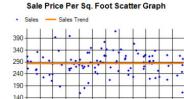
San Diego County experienced significant increases in prices from 2002 through the end of 2005, but since that time most areas experienced declining values. The rate of decline varies widely throughout the county. The areas along the coast that are typically some of the most expensive and desirable areas in the county, have not declined as much as those in the outlying areas. The older more established neighborhoods have typically fared better than the county overall.

The areas in the outlying sections of the county are where most of the excessive declines have occurred as these are where there was either a significant amount of sub prime lending, or there was a lot of new home construction and the use of adjustable rate loans, or both.

The result is that when the county is looked at as a whole it appears that prices have declined 25-45%, but the reality is that some parts of the county have declined only 5-10% while others have gone down 50% or more. It is inappropriate and inaccurate to attempt to paint the entire county with a broad brush stroke as there are sub markets that are all being affected differently.











My original analysis used filters to bracket the subject's square footage +/-15%, or 1,400 sf to 1,900 sf. The results were limited to just a few sales over the past six months. With the limited sample size of "comparable" properties in the defined neighborhood, it was necessary to remove the initial square footage filters to produce more reliable results. The data in the charts below was extracted from the subject's neighborhood, but shows all sales within the market. This increases the reliability because of the larger sample, and it is assumed the trend in pricing in the overall market is directly correlated to the subject's competitive market. Overall sales activity has remained relatively stable and the housing supply appears to be slightly increasing. The average price per square foot trend (which is typically considered to be more reliable than median or average sales price) is showing a slightly increasing trend and distressed sales are stable.

File No. 1-00037TRA Page 18 of 24

SUBJECT PROPERTY PHOTO ADDENDUM

Borrower:	Any Qualified Veteran	File No.:	1-00037T	RA
Property Address:	2826 Whitney St	Case No.:	77-77-6-14	495TRA
City:	San Diego	State: CA	Zip:	92111-5616
Lender:	Department of Veterans Affairs			



#### FRONT VIEW OF SUBJECT PROPERTY

Appraised Date: December 19, 2010 Appraised Value: \$ 354,500



REAR VIEW OF SUBJECT PROPERTY

The second secon

STREET SCENE

Borrower:	Any Qualified Veteran		File No.: 1-00037TRA		
Property Address:	2826 Whitney St		Case No.: 77-77-6-1495TRA		
City:	San Diego	State: CA	Zip:	92111-5616	
Lender:	Department of Veterans Affairs				



Kitchen



Dining



Living Room



Bedroom



Bedroom



Bedroom



Bathroom



Master Bathroom



Master Bedroom

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File No. 1-00037TRA Page 20 of 24

COMPARABLE PROPERTY PHOTO ADDENDUM

Borrower:	Any Qualified Veteran		File No.: 1-00037TRA		
Property Address:	2826 Whitney St		Case No.: 77-77-6-1495TRA		
City:	San Diego	State: CA	Zip:	92111-5616	
Lender:	Department of Veterans Affairs		1		



#### COMPARABLE SALE #1

4047 Hatton St. San Diego

Sale Date:10/22/2010Sale Price:\$381,000



#### COMPARABLE SALE #2

2757 Lancha St. San Diego

Sale Date: 09/16/2010 Sale Price: \$ 443,000



#### COMPARABLE SALE #3

7020 Rockglen Ave San Diego

 Sale Date:
 07/20/2010

 Sale Price:
 \$ 305,000

COMPARABLE PROPERTY PHOTO ADDENDUM

Borrower:	Any Qualified Veteran		File No.: 1-00037TRA		
Property Address:	2826 Whitney St		Case No.: 77-77-6-1495TRA		
City:	San Diego	State: CA	Zip:	92111-5616	
Lender:	Department of Veterans Affairs		I		



#### **COMPARABLE SALE #4**

7152 Malta St. San Diego

Sale Date: 06/30/2010 Sale Price: \$ 330,000



#### COMPARABLE SALE #5

3884 Antiem St San Diego

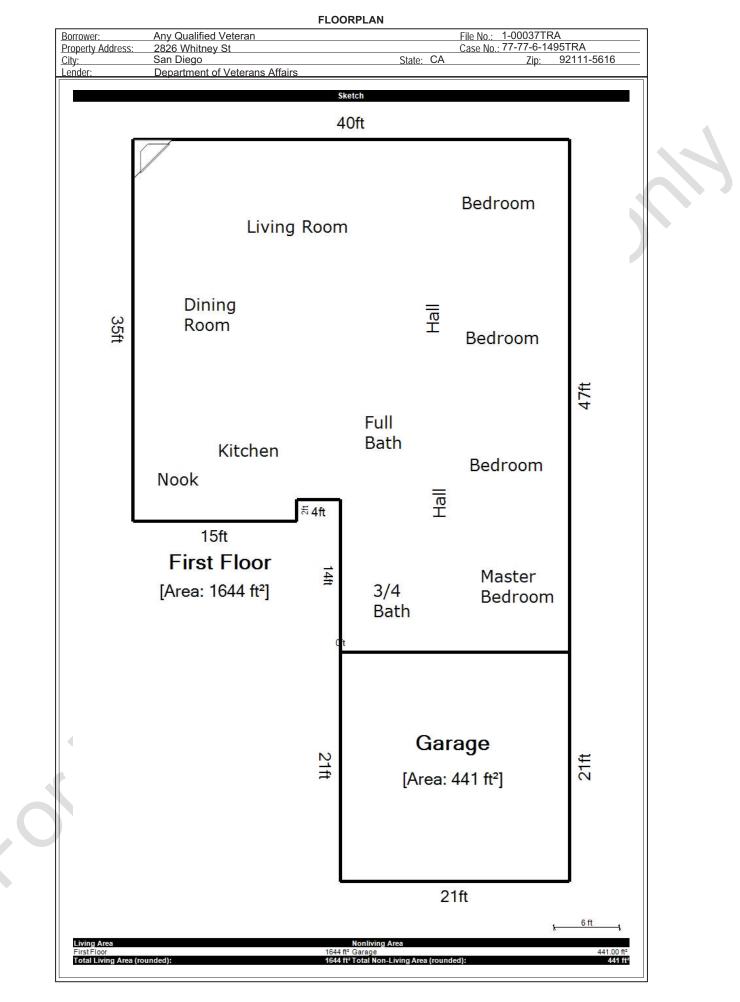
Sale Date: Sale Price: \$ 366,000

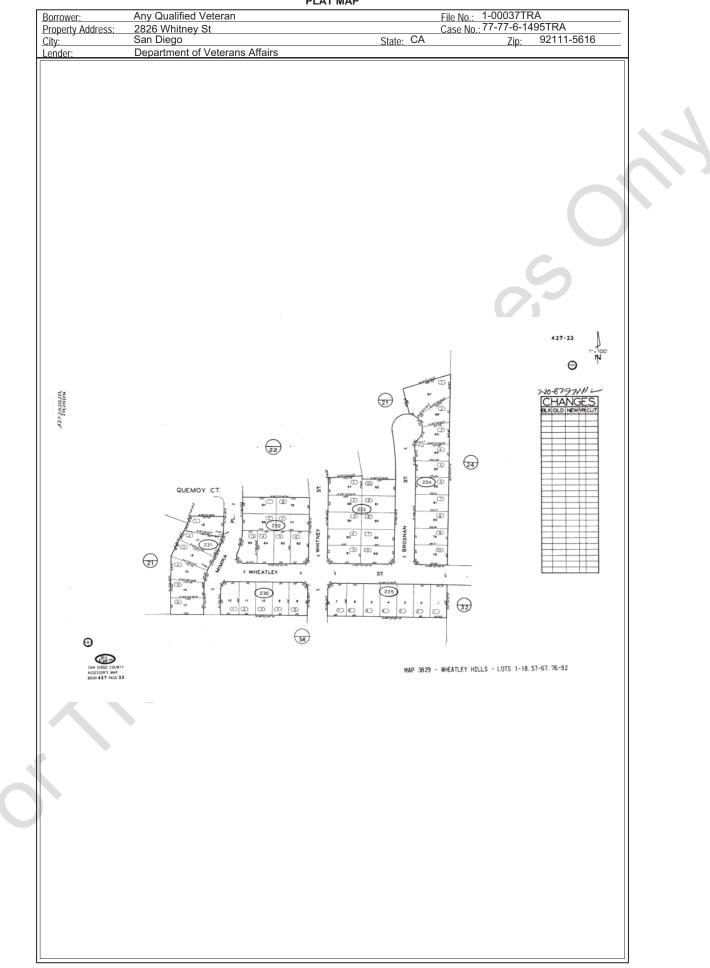


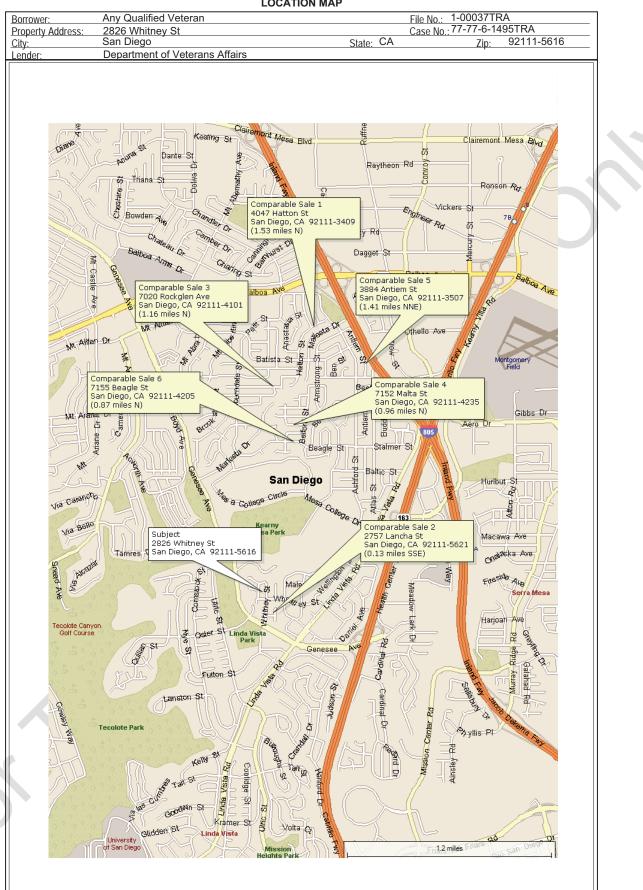
#### COMPARABLE SALE #6

7155 Beagle St. San Diego

Sale Date: Sale Price: \$ 410,000







#### LOCATION MAP