#### Associates, Inc. Real Estate Appraisers

77-77-6-1495TRA File No. 1-00037TRA

\*\*\*\*\*\*\* INVOICE \*\*\*\*\*\*

File Number: 1-00037TRA 12/22/2010

MORGAN FUNDING 000 ROAD Anywhere , CA 92126

Borrower: Ellen Smith

Invoice #: 10-1TRA

Order Date : 12/15/2010 8:22:00 AM Reference/Case # : 77-77-6-1495TRA

PO Number:

Borrower: Ellen Smith

2826 Whitney St. San Diego, CA 92111

1004-Single Family	\$ \$	450.00
Invoice Total State Sales Tax @ Deposit Deposit	\$ \$ (\$ (\$	450.00 0.00 )
Amount Due	\$	450.00

Terms: Due upon receipt.

Please Make Check Payable To: Associates, Inc. 000 Drive Anywhere, CA 92126

Fed. I.D. #: 04-3651TRA

77-77-6-1495TRA File No. 1-00037TRA

## APPRAISAL OF



# LOCATED AT:

2826 Whitney St. San Diego, CA 92111-5616

FOR:

Department of Veterans Affairs Intended User - Any VA Qualified Lender

BORROWER:

AS OF:

December 19, 2010

BY: Shawna Timms

77-77-6-1495TRA File No.1-00037TRA

#### MORGAN HOME FUNDING

Department of Veterans Affairs Intended User - Any VA Qualified Lender

File Number: 1-00037TRA

In accordance with your request, I have appraised the real property at:

San Diego, CA 92111 2826 Whitney St.

The purpose of this appraisal is to develop an opinion of the market value of the subject property, as improved. The property rights appraised are the fee simple interest in the site and improvements.

In my opinion, the market value of the property as of December 19, 2010 is:

\$354,500 Three Hundred Fifty-Four Thousand Five Hundred Dollars

The attached report contains the description, analysis and supportive data for the conclusions, final opinion of value, descriptive photographs, limiting conditions and appropriate certifications.

Shawna 7imms

Shawna Timms

File No. 1-00037TRA Page 4 of 25

**Uniform Residential Appraisal Report** 

Case No.	//-//-6-14951RA
File #	1-00037TRA

The purpose of this summary appraisal rep	ort is to prov	ide the lender/client with an ac	curate, and adequa	tely supported o	ninion of the m	arket value	of the subject pro	nertv
	ort is to prov	vide the lender/olient with an ac			•			
Property Address 2826 Whitney St		0 (0.1	City San Di	ego		State CA	Zip Code 9211	1-5616
Borrower Ellen Smith		Owner of Public F	Record April Jones			County Sar	n Diego	
Legal Description Lot 76, Wheatley Hills								
Assessor's Parcel # 427-232-08-00			Tax Year 20			R.E. Taxes	\$ 3,854	
Neighborhood Name Wheatley Hills			Map Refere	nce	(	Census Tra	act	
Occupant Owner Tenant X Va	acant	Special Assessme	ents \$ 0	□ P	UD HOAS	\$0 □	per year 🔲 per	r month
Property Rights Appraised X Fee Simpl	e $\square$ Leas						-, , —,	
Assignment Type 🔀 Purchase Transacti			(describe)					
			. ,	A 00400				
Lender/Client Morgan Funding/Dept. of Ve			OAD Anywhere , Ca			. 10 [2]	LV DN	
Is the subject property currently offered for								
Report data source(s) used, offering price	s), and date	e(s). Insert DOM 54 The data s	ource is MLS# 1000	)5614. The subje	ect property wa	s originally	listed for sale 10/1	1/2010
with an asking price of \$382,000 and on 1								
I ⊠ did ☐ did not analyze the contract for	or sale for the	e subject purchase transaction	. Explain the results	of the analysis o	of the contract f	or sale or v	why the analysis wa	as not
performed. Arms Length Sale. See Attach	ed Addendu	ım						
Contract Price \$338,000 Date of Cont	ract 12/08/2	010 Is the property seller the	owner of public rec	ord? XYes □	No Data Sour	ce(s) Reali	st	
Is there any financial assistance (loan cha	rges, sale co	oncessions, gift or downpayme	nt assistance, etc.)	to be paid by any	party on beha	If of the bo	rrower? X Yes	No
If Yes, report the total dollar amount and d			The seller is paying					
						-		
Note: Doos and the regial composition	of the melah	barbaad are not approisal fo	atara					
Note: Race and the racial composition		, · · · · · · · · · · · · · · · · · · ·						
Neighborhood Characteristics			Housing Trends		One-Unit I		Present Land U	
	Rural	Property Values  Increasin		Declining	PRICE	AGE	One-Unit	82%
Built-Up  ☐ Over 75% ☐ 25–75% ☐	Under 25%	Demand/Supply   Shortage		Over Supply	\$ (000)	(yrs)	2-4 Unit	5%
Growth ☐ Rapid 🔀 Stable ☐	Slow	Marketing Time  Under 3 n	nths 3–6 mths	Over 6 mths	249 Low	v 26	Multi-Family	3%
Neighborhood Boundaries The subject pro				_	471 High		Commercial	10%
to the east, Friars Road to the south, and			norui, uie 100	1 TOOWAY	318 Pred		Other	%
		anyon to the West.			TOTO FIEL	2.00	Ottici	7/0
Neighborhood Description See Attached	Addendum							
Market Conditions (including support for the								
appraisal and in the trending information in	eported in the	his section. If a trend is indicate	ed, I have attached	an addendum pro	oviding relevant	t competitiv	/e	
listing/contract offering data." Refer to Ma	rket Condition	ons Addendum						
Dimensions 50 ft X 100 ft		Area 5,000 sft	Sha	pe Rectangular		View N;R	20	
Specific Zoning Classification RS-1-7		Zoning Description		ipe Rectangular		VICW IN,IX	63	
	N f							
Zoning Compliance 🗵 Legal 🗌 Legal								
Is the highest and best use of the subject	property as i	mproved (or as proposed per p	lans and specificat	ions) the present	use? X Yes	∐ No I	If No, describe	
Utilities Public Other (describe)		Public	Other (describe)	Of	f-site Improver	nents—Ty	pe Public F	Private
Electricity X		Water 🔀		Sti	reet Asphalt		X	
Gas 🕅 🗆		Sanitary Sewer			ley None			$\overline{\Box}$
FEMA Special Flood Hazard Area Ye	s 🔀 No F		FEMA Map # 06		•	A Man Date	06/19/1997	
Are the utilities and off-site improvements					I LIVII	Timap Bate	, 00, 10, 100,	
Are there any adverse site conditions or ex	* .				o oto )2 🖂 \	/00 V N/	. If Voc describe	
The subject is located on a developed site								
						avallable i	or review.	
Subject property is not in an Aircraft Clear	Zone or Acc	cident Potential Zone. The sub	ject property is loc	ated in AICUZ No	oise Zone 2.			
General Description		Foundation	Exterior Descrip	otion materi	als/condition	Interior	materials/co	ndition
Units 🛛 One 🔲 One with Accessory Unit	Concre			s Concrete/Good			ot/Vinvl/Tile/Ava	
# of Stories 1						- 1	,, viiiyii ilioiAvy	
- r to	Full Da	sement Dartial Bacamant	Exterior Malla	Stuc/Sidina/Ca	nd	Malle DV	M/Pnlng/Average	
		Area Partial Basement	_	Stuc/Siding/Go			N/Pnlng/Average	
Type ☑ Det. ☐ Att. ☐ S-Det./End Unit	Basement	Area 0 sq. f	. Roof Surface	Composition/G		Trim/Finish	n Paint/Stain/A	vg
Type ☑ Det. ☐ Att. ☐ S-Det./End Unit ☑ Existing ☐ Proposed ☐ Under Const.	Basement Basement	Area 0 sq. f Finish 0 %	Roof Surface Gutters & Downs	Composition/Gapouts None	ood	Trim/Finish Bath Floor	n Paint/Stain/Av	vg
Type ☑ Det. ☐ Att. ☐ S-Det./End Unit	Basement Basement	Area         0         sq. f           Finish         0         %           e Entry/Exit         ☐ Sump Pump	. Roof Surface	Composition/G	ood	Trim/Finish Bath Floor	n Paint/Stain/A	vg
Type ☑ Det. ☐ Att. ☐ S-Det./End Unit ☑ Existing ☐ Proposed ☐ Under Const.	Basement Basement	Area         0         sq. f           Finish         0         %           e Entry/Exit         ☐ Sump Pump	Roof Surface Gutters & Downs	Composition/Gopouts None Aluminum/Aver	ood	Trim/Finish Bath Floor	n Paint/Stain/Av Tile/Good scot Tile/Good	vg
Type ☑ Det. ☐ Att. ☐ S-Det/End Unit ☑ Existing ☐ Proposed ☐ Under Const. Design (Style) Ranch	Basement Basement Outsid	Area         0         sq. f           Finish         0         %           e Entry/Exit         ☐ Sump Pump           of         ☐ Infestation	Roof Surface Gutters & Downs Window Type	Composition/Gospouts None Aluminum/Averollated N/A	ood	Trim/Finish Bath Floor Bath Wain	Paint/Stain/Avical Tile/Good scot Tile/Good scot Tile/Good	vg
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Type Det. Att. S-Det/End Unit  Existing Proposed Under Const.  Design (Style) Ranch  Year Built 1980  Effective Age (Yrs) 30  Attic None  Drop Stair Stairs  Floor Scuttle  Finished Heated  Appliances Refrigerator Range/Ove  Finished area above grade contains:  Additional features (special energy efficier  Describe the condition of the property (inc.)  See Attached Addendum	Basement Basement Gutsid Evidence of Dampr Heating Gutsid Gutsid Evidence of Dampr Heating Factorial Facto	Area 0 sq. f Finish 0 % e Entry/Exit  Sump Pump of  Infestation ness  Settlement  FWA  HWBB  Radiar Fuel Gas Central Air Conditioning ual  Other vasher Disposal  Microw oms 4 Bedrooms O See Attached Addendum ed repairs, deterioration, renoval	Roof Surface Gutters & Downs Window Type Storm Sash/Insu Screens t Amenities Fireplace(s) Pool No ave Washer/Dryc 2.0 Bath(s)	Composition/G spouts None Aluminum/Aver lated N/A Yes/Good # 1  Fence   Porch ne  Other or  Other 1644 Sqi etc.).	Istove(s) # 0 e n r None cribe) uare Feet of Gr	Trim/Finist Bath Floor Bath Wain Car Storag Drivew Driveway: Garag Carpot Att.	Paint/Stain/Ar Tile/Good scot Tile/Good ge None vay # of Cars 2 Surface Concre # of Cars 2 rt # of Cars 0 Det.  Area Above Grade	ete Built-in
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Type Det. Att. S-Det/End Unit  Existing Proposed Under Const.  Design (Style) Ranch  Year Built 1980  Effective Age (Yrs) 30  Attic None  Drop Stair Stairs  Floor Scuttle  Finished Heated  Appliances Refrigerator Range/Ove  Finished area above grade contains:  Additional features (special energy efficier  Describe the condition of the property (incider Attached Addendum)  Are there any physical deficiencies or adventage in the property of the condition of the property (incider and physical deficiencies or adventage).	Basement Basement Doutsid Evidence of Dampr Heating Other Cooling Individ TRo ti tiems, etc.	Area 0 sq. frinish 0 % e Entry/Exit  Sump Pump of  Infestation ness  Settlement Fuel Gas Central Air Conditioning ual  Other rasher Disposal Microwa soms 4 Bedrooms Ose Attached Addendum ed repairs, deterioration, renova	Roof Surface Gutters & Downs Window Type Storm Sash/Insu Screens t Amenities Fireplace(s) Pool No ave Washer/Drye 2.0 Bath(s) stions, remodeling,	Composition/G spouts None Aluminum/Aver lated N/A Yes/Good # 1  Fence   Porch one  Other (desc 1644 Squ etc.).	ood rage  Istove(s) # 0 e n r None cribe) uare Feet of Gi	Trim/Finist Bath Floor Bath Wain Car Storag Drivew Driveway: Garag Carpon Att.	Paint/Stain/Ar Tile/Good Scot Tile/Good ge None /ay # of Cars 2 Surface Concre e # of Cars 2 rt # of Cars 0 Det.  Area Above Grade	ete Built-in
Type  Det.  Att.  S-Det/End Unit   Existing  Proposed  Under Const.  Design (Style) Ranch  Year Built  1980  Effective Age (Yrs) 30  Attic  None   Drop Stair  Stairs   Floor  Scuttle   Finished  Heated  Appliances  Refrigerator  Range/Ove  Finished area above grade contains:  Additional features (special energy efficier  Describe the condition of the property (inc.)  See Attached Addendum	Basement Basement Doutsid Evidence of Dampr Heating Other Cooling Individ TRo ti tiems, etc.	Area 0 sq. frinish 0 % e Entry/Exit  Sump Pump of  Infestation ness  Settlement Fuel Gas Central Air Conditioning ual  Other rasher Disposal Microwa soms 4 Bedrooms Ose Attached Addendum ed repairs, deterioration, renova	Roof Surface Gutters & Downs Window Type Storm Sash/Insu Screens t Amenities Fireplace(s) Pool No ave Washer/Drye 2.0 Bath(s) stions, remodeling,	Composition/G spouts None Aluminum/Aver lated N/A Yes/Good # 1  Fence   Porch one  Other (desc 1644 Squ etc.).	ood rage  Istove(s) # 0 e n r None cribe) uare Feet of Gi	Trim/Finist Bath Floor Bath Wain Car Storag Drivew Driveway: Garag Carpot Att.	Paint/Stain/Ar Tile/Good Scot Tile/Good ge None /ay # of Cars 2 Surface Concre e # of Cars 2 rt # of Cars 0 Det.  Area Above Grade	ete Built-in

File No. 1-00037TRA Page 5 of 25

Uniform Residential Appraisal Report

Case No. 77-77-6-1495TRA File # 1-00037TRA There are 29 comparable properties currently offered for sale in the subject neighborhood ranging in price from \$290,000 to \$485,000 There are 100 comparable sales in the subject neighborhood within the past twelve months ranging in sale price from \$ 215,000 to \$525,000 COMPARABLE SALE # 1 COMPARABLE SALE # 2 COMPARABLE SALE # 3 **FEATURE** SUBJECT 4047 Hatton St Address 2826 Whitney St 7020 Rockglen Ave 2757 Lancha St San Diego,92111 San Diego, 92111 San Diego, 92111 San Diego, 92111 Proximity to Subject 1.53 miles N 0.13 miles SSE 1.16 miles N Sale Price 338,000 381,000 443,000 385,000 Sale Price/Gross Liv. Area 203.77 sq. ft. \$ 227.82 sq. ft. 288.96 sq. ft. 252.29 sq. ft. Sandicor MLS MLS#100045824 DOM 54 MLS#100045520 DOM 12 MLS#100013219 DOM 107 Verification Source(s) Realist Public Rec. Doc#491662 Doc#361043 Doc#568005 VALUE ADJUSTMENTS DESCRIPTION DESCRIPTION +(-) \$ Adjustment DESCRIPTION +(-) \$ Adjustment DESCRIPTION +(-) \$ Adjustment Sale or Financing ArmLth ArmLth Short Conv;18,000 -15,000 Conv:0 Conv:0 Concessions Date of Sale/Time 12/19/2010 Inspe s10/10;c09/10 s09/10;c08/10 s07/10;c06/10 Location N;Res N:Res N:Res N:Res Leasehold/Fee Simple Fee Simple Fee Simple Fee Simple Fee Simple Site -2,500 5,000 sf 5.600 sf 0 6,200 sf 0 7,500 sf N;Res /iew N;Res N;Res N;Res Design (Style) Ranch Calif.Contemp. Calif.Contemp. 0 Ranch 0 Quality of Construction Q4 Q4 Q4 Q4 Actual Age 30 29 0 28 0 28 0 Condition C4 C3 -30,000 C2 -50,000 C4 Total Bdrms. Baths Total Bdrms. Baths Above Grade Total Bdrms. Baths Total Bdrms. Baths Room Count 3 2.0 2.0 6 3 4 2.0 6 6 2.0 0 1,644 sq. ft. 1,668 sq. ft 0 1,540 sq. ft. 6.200 1,526 sq. ft. 7.100 Gross Living Area 0sf0sf 0sf0sf 0sf0sf 0sf0sf Basement & Finished 0rr0br0.0ba0o 0rr0br0.0ba0o 0rr0br0.0ba0o 0rr0br0.0ba0o Rooms Below Grade Functional Utility Average Average Average Average Heating/Cooling FWA/CA FWA/CA FWA/CA FWA/CA Energy Efficient Items Typical of area Typical of area Typical of area Typical of area Garage/Carport 2 Car Garage 2 Car Garage 2 Car Garage 2 Car Garage Porch/Patio/Deck Patio/Porch Covered patio Covered patio 0 Covered patio 0 -5,000 Pool information Net Adjustment (Total) □ + 
□ → 30,000 -+ X. 43,800 +  $\boxtimes$  -15,400 Adjusted Sale Price Net Adj. -7.8% Net Adj Net Adj -4 % of Comparables 351,000 369,600 Gross Adj. 7.8% Gross Adj. 12.7% 399,200 Gross Adj 7.7 % I 🔀 did 🗌 did not research the sale or transfer history of the subject property and comparable sales. If not, explain My research 🗌 did 🔀 did not reveal any prior sales or transfers of the subject property for the three years prior to the effective date of this appraisal. Data source(s) MLS/Public Records (Realist) My research 🔀 did 🗌 did not reveal any prior sales or transfers of the comparable sales for the year prior to the date of sale of the comparable sale. Data source(s) MLS/Public Records (Realist) Report the results of the research and analysis of the prior sale or transfer history of the subject property and comparable sales (report additional prior sales on page 3) SUBJECT COMPARABLE SALE # 1 COMPARABLE SALE # 2 COMPARABLE SALE #3 ITEM Date of Prior Sale/Transfer 06/07/1996 04/29/2003 05/05/1981 04/24/2008 Price of Prior Sale/Transfer Price unknown/Grant Deed Price unknown/Grant Deed \$104,000/Grant Deed Price unknown/Grant Deed Data Source(s) Realist Public Records Realist Public Records Realist Public Records Realist Public Records Effective Date of Data Source(s) 12/07/2010 12/14/2010 12/14/2010 12/14/2010 Analysis of prior sale or transfer history of the subject property and comparable sales. Any comments regarding previous sales history will be discussed in the Summary of Sales Comparison Approach. Unless stated otherwise, the prior sales history of the subject and comparable sales revealed nothing other than what appear to be arm's length transactions at sales prices consistent with competing properties. The local MLS was used as the primary source for the above prior sales data. Summary of Sales Comparison Approach See Attached Addendum Three Hundred Fifty Five Thousand Dollars Indicated Value by Sales Comparison Approach \$ 354,500 Indicated Value by: Sales Comparison Approach \$354,500 Cost Approach (if developed) \$ 0 Income Approach (if developed) \$ N/A The subject is located in an area that is not typically purchased as a rental property, so the Income Approach was not used. The VA does not allow the Cosi Approach and it was not completed per their guidelines. The Sales Comparison Approach is felt to best represent the actions of buyers and sellers and was used for estimating market value This appraisal is made 🗌 "as is", 🔲 subject to completion per plans and specifications on the basis of a hypothetical condition that the improvements have been completed, D subject to the following repairs or alterations on the basis of a hypothetical condition that the repairs or alterations have been completed, or 🗵 subject to the following required inspection based on the extraordinary assumption that the condition or deficiency does not require alteration or repair: Subject to repair of broken windows/locks in bedrooms/baths & repairing lock on sliding glass door. Subject was vacant, but utilities were on & working on inspection date. Based on a complete visual inspection of the interior and exterior areas of the subject property, defined scope of work, statement of assumptions and limiting conditions, and appraiser's certification, my (our) opinion of the market value, as defined, of the real property that is the subject of this report is

\$ 354,500 , as of 12/19/2010 which is the date of inspection and the effective date of this appraisal. Fannie Mae Form 1004 March 2005 Freddie Mac Form 70 March 2005 Page 2 of 6

File No. 1-00037TRA

7TRA Page 6 of 25

Case No. 77-77-6-1495TRA

Uniform R	esidentia	ıı Appra	aisai i	Report	. File	e # 1-00037TRA	
Expanded Scope of Work:  The scope of this appraisal included researching public records	and the Multiple Liet	ting Convice for	information r	ogording the g	uhioat proports	. It also included as	
exterior and interior inspection of the subject and the exterior of							
performed a "complete visual inspection" of the property. It sho							
intended use and intended user identified on page 4 and clarifie	ed above. That is, the	e appraiser's ins	pection of the	e property is fo	or valuation pu	rposes only and is	
strictly for the purpose of assisting the lender/client (and only the	e lender/client) in eva	aluating the pro	perty for a m	ortgage financ	e transaction.		
The appraiser's inspection of the property was limited to what w	vas readily observabl	le without movin	na furniture fl	oor coverings	or nersonal nr	onerty Unless	
otherwise stated, the appraiser did not view attics, crawl spaces						-	
viewing of the property was limited to surface areas only and ca							
conditions. Most importantly, the appraiser's inspection of the p	<u> </u>						
discover property defects. The appraiser is not a home inspector		-					
substitute for a home inspection or an inspection by a qualified problems, wood destroying (or other) insects, rodents or pests,							e
appropriate experts to address any area of concern.	Tadori gas or lead-ba	aseu paint. The	CHEFIL IS HIVIL	eu anu encour	ageu to emplo	y trie services or	
Purpose of Appraisal:  The purpose of this appraisal is to estimate the Market Value as							
The purpose of this appraisal is to estimate the Market Value as	s of the effective date	e of the appraisa	al.				
Intended Use and Users:							
The Intended User of this appraisal report is the Lender/Client.	The Intended Use is	to evaluate the	property that	t is the subject	t of this apprais	sal for a mortgage	
finance transaction, subject to the stated Scope of Work, purpo	se of the appraisal, re						
finance transaction, subject to the stated Scope of Work, purpo Value. No additional Intended Users are identified by the appra  Exposure Period:	iser.						
Exposure Period:					+		
By studying the sales of similar comparable residential propertion	es with value ranges	identified in the	Neighborho	od section in f	his report, the	appraiser feels that	
the exposure time for the subject property is similar to the indicate						pp p	
Use of Cost Approach:					# 0		
The Cost Approach may be requested by the client even if the a it is not to be relied upon for insurance purposes as it is develop	• •						1
it is not to be relied upon for insurance purposes as it is develo	ped to estimate the re	eproduction cos	it of the subje	ot, not the rep	nacement cost.	•	
				,			-
			·				
COST APP	ROACH TO VALUE	(not required	by Fannie M	ae)			
Provide adequate information for the lender/client to replicate the							
Support for the opinion of site value (summary of comparable land	d sales or other meth	ods for estimation	ng site value)	N/A			
ESTIMATED REPRODUCTION OR REPLACEMENT	COST NEW					= \$	
Source of cost data		Dwelling	1,644	Sq. Ft. @ \$		=\$	
Quality rating from cost service Effective date of cost Comments on Cost Approach (gross living area calculations, depr				Sq. Ft. @ \$		=\$ =\$	
This is a VA appraisal and the Cost Approach is not allowed and v		Garage/Carpo	ort 441	Sq. Ft. @ \$		=\$	0
,		Total Estimate				=\$	0
completed per their guidelines.		Less 75	Physical	Functional	External		
		Depreciation	\$0			=\$(	0)
		<del>-</del>					0
		As-is value o	of Site improv	/ements		=\$	
Estimated Remaining Economic Life (HUD and VA only)	45 Years	Indicated Valu	e By Cost Ap	proach		=\$	0
	PROACH TO VALU	•					
INCOME AP Estimated Monthly Market Rent \$ N/A X Gross Rent Mul		\$ N/A	_	/alue by Incom	ne Approach		
Summary of income Approach (including support for market rent a	and GRM)						
ppo II	FOT INFORMATION	FOR DUE . "					
	ECT INFORMATION			otoobed D	Attacked		
Is the developer/builder in control of the Homeowners' Association  Provide the following information for PUDs ONLY if the developer/		No Unit ty			Attached Ittached dwellin	na unit	
Legal name of project	Daniel 13 III CUITII U	, and riori and i	are aunieur hi	oporty is all a	aoneu uweilli	ig unit.	
Total number of phases Total number of units	Tota	al number of unit	ts sold				
Total number of units rented Total number of units for sa		a source(s)			-		
Was the project created by the conversion of an existing building(s	•	Yes No If	Yes, date of	conversion			
Does the project contain any multi-dwelling units? Yes Ner the units, common elements, and recreation facilities complete		If No, describe	the status o	f completion			
Are the units, common elements, and recreation facilities completed	c:	n INO, UESCHIDE	u io status 0	oumpielium.			
Are the common elements leased to or by the Homeowners' Asso	ciation? Yes	No If Yes, de	escribe the re	ental terms and	d options.		
Describe common elements and recreational facilities							

File No. 1-00037TRA Page 7 of 25

Case No. 77-77-6-1495TRA
File # 1-00037TRA

# Uniform Residential Appraisal Report

This report form is designed to report an appraisal of a one-unit property or a one-unit property with an accessory unit; including a unit in a planned unit development (PUD). This report form is not designed to report an appraisal of a manufactured home or a unit in a condominium or cooperative project.

This appraisal report is subject to the following scope of work, intended use, intended user, definition of market value, statement of assumptions and limiting conditions, and certifications. Modifications, additions, or deletions to the intended use, intended user, definition of market value, or assumptions and limiting conditions are not permitted. The appraiser may expand the scope of work to include any additional research or analysis necessary based on the complexity of this appraisal assignment. Modifications or deletions to the certifications are also not permitted. However, additional certifications that do not constitute material alterations to this appraisal report, such as those required by law or those related to the appraiser's continuing education or membership in an appraisal organization, are permitted.

**SCOPE OF WORK:** The scope of work for this appraisal is defined by the complexity of this appraisal assignment and the reporting requirements of this appraisal report form, including the following definition of market value, statement of assumptions and limiting conditions, and certifications. The appraiser must, at a minimum: (1) perform a complete visual inspection of the interior and exterior areas of the subject property, (2) inspect the neighborhood, (3) inspect each of the comparable sales from at least the street, (4) research, verify, and analyze data from reliable public and/or private sources, and (5) report his or her analysis, opinions, and conclusions in this appraisal report.

**INTENDED USE:** The intended use of this appraisal report is for the lender/client to evaluate the property that is the subject of this appraisal for a mortgage finance transaction.

**INTENDED USER:** The intended user of this appraisal report is the lender/client.

**DEFINITION OF MARKET VALUE:** The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently, knowledgeably and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby: (1) buyer and seller are typically motivated; (2) both parties are well informed or well advised, and each acting in what he or she considers his or her own best interest; (3) a reasonable time is allowed for exposure in the open market; (4) payment is made in terms of cash in U. S. dollars or in terms of financial arrangements comparable thereto; and (5) the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions\* granted by anyone associated with the sale.

\*Adjustments to the comparables must be made for special or creative financing or sales concessions. No adjustments are necessary for those costs which are normally paid by sellers as a result of tradition or law in a market area; these costs are readily identifiable since the seller pays these costs in virtually all sales transactions. Special or creative financing adjustments can be made to the comparable property by comparisons to financing terms offered by a third party institutional lender that is not already involved in the property or transaction. Any adjustment should not be calculated on a mechanical dollar for dollar cost of the financing or concession but the dollar amount of any adjustment should approximate the market's reaction to the financing or concessions based on the appraiser's judgment.

**STATEMENT OF ASSUMPTIONS AND LIMITING CONDITIONS:** The appraiser's certification in this report is subject to the following assumptions and limiting conditions:

- 1. The appraiser will not be responsible for matters of a legal nature that affect either the property being appraised or the title to it, except for information that he or she became aware of during the research involved in performing this appraisal. The appraiser assumes that the title is good and marketable and will not render any opinions about the title.
- 2. The appraiser has provided a sketch in this appraisal report to show the approximate dimensions of the improvements. The sketch is included only to assist the reader in visualizing the property and understanding the appraiser's determination of its size.
- 3. The appraiser has examined the available flood maps that are provided by the Federal Emergency Management Agency (or other data sources) and has noted in this appraisal report whether any portion of the subject site is located in an identified Special Flood Hazard Area. Because the appraiser is not a surveyor, he or she makes no guarantees, express or implied, regarding this determination.
- 4. The appraiser will not give testimony or appear in court because he or she made an appraisal of the property in question, unless specific arrangements to do so have been made beforehand, or as otherwise required by law.
- 5. The appraiser has noted in this appraisal report any adverse conditions (such as needed repairs, deterioration, the presence of hazardous wastes, toxic substances, etc.) observed during the inspection of the subject property or that he or she became aware of during the research involved in performing this appraisal. Unless otherwise stated in this appraisal report, the appraiser has no knowledge of any hidden or unapparent physical deficiencies or adverse conditions of the property (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) that would make the property less valuable, and has assumed that there are no such conditions and makes no guarantees or warranties, express or implied. The appraiser will not be responsible for any such conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because the appraiser is not an expert in the field of environmental hazards, this appraisal report must not be considered as an environmental assessment of the property.
- 6. The appraiser has based his or her appraisal report and valuation conclusion for an appraisal that is subject to satisfactory completion, repairs, or alterations on the assumption that the completion, repairs, or alterations of the subject property will be performed in a professional manner.

# **Uniform Residential Appraisal Report**

## APPRAISER'S CERTIFICATION: The Appraiser certifies and agrees that:

- 1. I have, at a minimum, developed and reported this appraisal in accordance with the scope of work requirements stated in this appraisal report.
- 2. I performed a complete visual inspection of the interior and exterior areas of the subject property. I reported the condition of the improvements in factual, specific terms. I identified and reported the physical deficiencies that could affect the livability, soundness, or structural integrity of the property.
- 3. I performed this appraisal in accordance with the requirements of the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 4. I developed my opinion of the market value of the real property that is the subject of this report based on the sales comparison approach to value. I have adequate comparable market data to develop a reliable sales comparison approach for this appraisal assignment. I further certify that I considered the cost and income approaches to value but did not develop them, unless otherwise indicated in this report.
- 5. I researched, verified, analyzed, and reported on any current agreement for sale for the subject property, any offering for sale of the subject property in the twelve months prior to the effective date of this appraisal, and the prior sales of the subject property for a minimum of three years prior to the effective date of this appraisal, unless otherwise indicated in this report.
- 6. I researched, verified, analyzed, and reported on the prior sales of the comparable sales for a minimum of one year prior to the date of sale of the comparable sale, unless otherwise indicated in this report.
- 7. I selected and used comparable sales that are locationally, physically, and functionally the most similar to the subject property.
- 8. I have not used comparable sales that were the result of combining a land sale with the contract purchase price of a home that has been built or will be built on the land.
- 9. I have reported adjustments to the comparable sales that reflect the market's reaction to the differences between the subject property and the comparable sales.
- 10. I verified, from a disinterested source, all information in this report that was provided by parties who have a financial interest in the sale or financing of the subject property.
- 11. I have knowledge and experience in appraising this type of property in this market area.
- 12. I am aware of, and have access to, the necessary and appropriate public and private data sources, such as multiple listing services, tax assessment records, public land records and other such data sources for the area in which the property is located.
- 13. I obtained the information, estimates, and opinions furnished by other parties and expressed in this appraisal report from reliable sources that I believe to be true and correct.
- 14. I have taken into consideration the factors that have an impact on value with respect to the subject neighborhood, subject property, and the proximity of the subject property to adverse influences in the development of my opinion of market value. I have noted in this appraisal report any adverse conditions (such as, but not limited to, needed repairs, deterioration, the presence of hazardous wastes, toxic substances, adverse environmental conditions, etc.) observed during the inspection of the subject property or that I became aware of during the research involved in performing this appraisal. I have considered these adverse conditions in my analysis of the property value, and have reported on the effect of the conditions on the value and marketability of the subject property.
- 15. I have not knowingly withheld any significant information from this appraisal report and, to the best of my knowledge, all statements and information in this appraisal report are true and correct.
- 16. I stated in this appraisal report my own personal, unbiased, and professional analysis, opinions, and conclusions, which are subject only to the assumptions and limiting conditions in this appraisal report.
- 17. I have no present or prospective interest in the property that is the subject of this report, and I have no present or prospective personal interest or bias with respect to the participants in the transaction. I did not base, either partially or completely, my analysis and/or opinion of market value in this appraisal report on the race, color, religion, sex, age, marital status, handicap, familial status, or national origin of either the prospective owners or occupants of the subject property or of the present owners or occupants of the properties in the vicinity of the subject property or on any other basis prohibited by law.
- 18. My employment and/or compensation for performing this appraisal or any future or anticipated appraisals was not conditioned on any agreement or understanding, written or otherwise, that I would report (or present analysis supporting) a predetermined specific value, a predetermined minimum value, a range or direction in value, a value that favors the cause of any party, or the attainment of a specific result or occurrence of a specific subsequent event (such as approval of a pending mortgage loan application).
- 19. I personally prepared all conclusions and opinions about the real estate that were set forth in this appraisal report. If I relied on significant real property appraisal assistance from any individual or individuals in the performance of this appraisal or the preparation of this appraisal report, I have named such individual(s) and disclosed the specific tasks performed in this appraisal report. I certify that any individual so named is qualified to perform the tasks. I have not authorized anyone to make a change to any item in this appraisal report; therefore, any change made to this appraisal is unauthorized and I will take no responsibility for it.
- 20. I identified the lender/client in this appraisal report who is the individual, organization, or agent for the organization that ordered and will receive this appraisal report.

Page 9 of 25

# **Uniform Residential Appraisal Report**

- 21. The lender/client may disclose or distribute this appraisal report to: the borrower; another lender at the request of the borrower; the mortgagee or its successors and assigns; mortgage insurers; government sponsored enterprises; other secondary market participants; data collection or reporting services; professional appraisal organizations; any department, agency, or instrumentality of the United States; and any state, the District of Columbia, or other jurisdictions; without having to obtain the appraiser's or supervisory appraiser's (if applicable) consent. Such consent must be obtained before this appraisal report may be disclosed or distributed to any other party (including, but not limited to, the public through advertising, public relations, news, sales, or other media).
- 22. I am aware that any disclosure or distribution of this appraisal report by me or the lender/client may be subject to certain laws and regulations. Further, I am also subject to the provisions of the Uniform Standards of Professional Appraisal Practice that pertain to disclosure or distribution by me.
- 23. The borrower, another lender at the request of the borrower, the mortgagee or its successors and assigns, mortgage insurers, government sponsored enterprises, and other secondary market participants may rely on this appraisal report as part of any mortgage finance transaction that involves any one or more of these parties.
- 24. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.
- 25. Any intentional or negligent misrepresentation(s) contained in this appraisal report may result in civil liability and/or criminal penalties including, but not limited to, fine or imprisonment or both under the provisions of Title 18, United States Code. Section 1001, et seq., or similar state laws.

#### SUPERVISORY APPRAISER'S CERTIFICATION: The Supervisory Appraiser certifies and agrees that:

- 1. I directly supervised the appraiser for this appraisal assignment, have read the appraisal report, and agree with the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 2. I accept full responsibility for the contents of this appraisal report including, but not limited to, the appraiser's analysis, opinions, statements, conclusions, and the appraiser's certification.
- 3. The appraiser identified in this appraisal report is either a sub-contractor or an employee of the supervisory appraiser (or the appraisal firm), is qualified to perform this appraisal, and is acceptable to perform this appraisal under the applicable state law.
- 4. This appraisal report complies with the Uniform Standards of Professional Appraisal Practice that were adopted and promulgated by the Appraisal Standards Board of The Appraisal Foundation and that were in place at the time this appraisal report was prepared.
- 5. If this appraisal report was transmitted as an "electronic record" containing my "electronic signature," as those terms are defined in applicable federal and/or state laws (excluding audio and video recordings), or a facsimile transmission of this appraisal report containing a copy or representation of my signature, the appraisal report shall be as effective, enforceable and valid as if a paper version of this appraisal report were delivered containing my original hand written signature.

APPRAISER	SUPERVISORY APPRAISER (ONLY IF REQUIRED)
Signature Shawna Timms	Signature
Name Shawna Timms	Name
Company Name Associates, Inc.	Company Name
Company Address 000 Drive	Company Address
Anywhere, CA 92126	
Telephone Number <u>555-555-1205</u>	Telephone Number
Email Address stimms@training.sar	Email Address
Date of Signature and Report 12/22/2010	Date of Signature
Effective Date of Appraisal 12/19/2010	State Certification #
State Certification # AG015TRA	or State License #
or State License #	
or Other (describe) State #	Expiration Date of Certification or License
State CA	_
Expiration Date of Certification or License 02/05/2011	_ SUBJECT PROPERTY
ADDRESS OF PROPERTY APPRAISED	☐ Did not inspect subject property
2826 Whitney St	☐ Did inspect exterior of subject property from street
San Diego, CA 92111	Date of Inspection
APPRAISED VALUE OF SUBJECT PROPERTY \$ 354,500	_
LENDER/CLIENT	Date of Inspection
Name	
Company Name Morgan Funding/Dept. of Veterans Affairs	COMPARABLE SALES
Company Address 000 ROAD Anywhere , CA 92126	☐ Did not inspect exterior of comparable sales from street
	☐ Did inspect exterior of comparable sales from street
Email Address	Date of Inspection

# **Exhibit 1: Requirements – Condition and Quality Ratings Usage**

Appraisers must utilize the following standardized condition and quality ratings within the appraisal report.

#### **Condition Ratings and Definitions**

#### **C**1

The improvements have been very recently constructed and have not previously been occupied. The entire structure and all components are new and the dwelling features no physical depreciation.\*

\*Note: Newly constructed improvements that feature recycled materials and/or components can be considered new dwellings provided that the dwelling is placed on a 100% new foundation and the recycled materials and the recycled components have been rehabilitated/re-manufactured into like-new condition. Recently constructed improvements that have not been previously occupied are not considered "new" if they have any significant physical depreciation (i.e., newly constructed dwellings that have been vacant for an extended period of time without adequate maintenance or upkeep).

#### **C2**

The improvements feature no deferred maintenance, little or no physical depreciation, and require no repairs. Virtually all building components are new or have been recently repaired, refinished, or rehabilitated. All outdated components and finishes have been updated and/or replaced with components that meet current standards. Dwellings in this category either are almost new or have been recently completely renovated and are similar in condition to new construction.

#### **C3**

The improvements are well maintained and feature limited physical depreciation due to normal wear and tear. Some components, but not every major building component, may be updated or recently rehabilitated. The structure has been well maintained.

#### **C4**

The improvements feature some minor deferred maintenance and physical deterioration due to normal wear and tear. The dwelling has been adequately maintained and requires only minimal repairs to building components/mechanical systems and cosmetic repairs. All major building components have been adequately maintained and are functionally adequate.

#### **C5**

The improvements feature obvious deferred maintenance and are in need of some significant repairs. Some building components need repairs, rehabilitation, or updating. The functional utility and overall livability is somewhat diminished due to condition, but the dwelling remains useable and functional as a residence.

#### **C6**

The improvements have substantial damage or deferred maintenance with deficiencies or defects that are severe enough to affect the safety, soundness, or structural integrity of the improvements. The improvements are in need of substantial repairs and rehabilitation, including many or most major components.

# **Quality Ratings and Definitions**

#### 01

Dwellings with this quality rating are usually unique structures that are individually designed by an architect for a specified user. Such residences typically are constructed from detailed architectural plans and specifications and feature an exceptionally high level of workmanship and exceptionally high-grade materials throughout the interior and exterior of the structure. The design features exceptionally high-quality exterior refinements and ornamentation, and exceptionally high-quality interior refinements. The workmanship, materials, and finishes throughout the dwelling are of exceptionally high quality.

#### **O2**

Dwellings with this quality rating are often custom designed for construction on an individual property owner's site. However, dwellings in this quality grade are also found in high-quality tract developments featuring residences constructed from individual plans or from highly modified or upgraded plans. The design features detailed, high-quality exterior ornamentation, high-quality interior refinements, and detail. The workmanship, materials, and finishes throughout the dwelling are generally of high or very high quality.

#### **O**3

Dwellings with this quality rating are residences of higher quality built from individual or readily available designer plans in above-standard residential tract developments or on an individual property owner's site. The design includes significant exterior ornamentation and interiors that are well finished. The workmanship exceeds acceptable standards and many materials and finishes throughout the dwelling have been upgraded from "stock" standards.

#### **Q4**

Dwellings with this quality rating meet or exceed the requirements of applicable building codes. Standard or modified standard building plans are utilized and the design includes adequate fenestration and some exterior ornamentation and interior refinements. Materials, workmanship, finish, and equipment are of stock or builder grade and may feature some upgrades.

#### **Q5**

Dwellings with this quality rating feature economy of construction and basic functionality as main considerations. Such dwellings feature a plain design using readily available or basic floor plans featuring minimal fenestration and basic finishes with minimal exterior ornamentation and limited interior detail. These dwellings meet minimum building codes and are constructed with inexpensive, stock materials with limited refinements and upgrades.

#### **Q6**

Dwellings with this quality rating are of basic quality and lower cost; some may not be suitable for year-round occupancy. Such dwellings are often built with simple plans or without plans, often utilizing the lowest quality building materials. Such dwellings are often built or expanded by persons who are professionally unskilled or possess only minimal construction skills. Electrical, plumbing, and other mechanical systems and equipment may be minimal or non-existent. Older dwellings may feature one or more substandard or non-conforming additions to the original structure.

# **Exhibit 2: Requirements – Definitions of Not Updated, Updated, and Remodeled**

# Not Updated

Little or no updating or modernization. This description includes, but is not limited to, new homes.

Residential properties of fifteen years of age or less often reflect an original condition with no updating, if no major components have been replaced or updated. Those over fifteen years of age are also considered not updated if the appliances, fixtures, and finishes are predominantly dated. An area that is 'Not Updated' may still be well maintained and fully functional, and this rating does not necessarily imply deferred maintenance or physical/functional deterioration.

# **Updated**

The area of the home has been modified to meet current market expectations. These modifications are limited in terms of both scope and cost.

An updated area of the home should have an improved look and feel, or functional utility. Changes that constitute updates include refurbishment and/or replacing components to meet existing market expectations. Updates do not include significant alterations to the existing structure.

#### Remodeled

Significant finish and/or structural changes have been made that increase utility and appeal through complete replacement and/or expansion.

A remodeled area reflects fundamental changes that include multiple alterations. These alterations may include some or all of the following: replacement of a major component (cabinet(s), bathtub, or bathroom tile), relocation of plumbing/gas fixtures/appliances, significant structural alterations (relocating walls, and/or the addition of square footage). This would include a complete gutting and rebuild.

Exhibit 3: Requirements – Abbreviations Used in Data Standardization Text

Abbreviation	Full Name	Appropriate Fields
ac	Acres	Area, Site
AdjPrk	Adjacent	Location
AdjPwr	Adjacent to Power Lines	Location
A	Adverse	Location & View
ArmLth	Arms Length Sale	Sale or Financing Concessions
ba	Bathroom(s)	Basement & Finished Rooms Below Grade
br	Bedroom	Basement & Finished Rooms Below Grade
В	Beneficial	Location & View
Cash	Cash	Sale or Financing Concessions
CtySky	City View Skyline View	View
CtyStr	City Street View	View
Comm	Commercial Influence	Location
c	Contracted Date	Date of Sale/Time
Conv	Conventional	Sale or Financing Concessions
CrtOrd	Court Ordered Sale	Sale or Financing Concessions
DOM	Days On Market	Data Sources
e	Expiration Date	Date of Sale/Time
Estate	Estate Sale	Sale or Financing Concessions
FHA	Federal Housing Authority	Sale or Financing Concessions
GlfCse	Golf Course	Location
Glfvw	Golf Course View	View
Ind	Industrial	Location & View
in	Interior Only Stairs	Basement & Finished Rooms Below Grade
Lndfl	Landfill	Location
LtdSght	Limited Sight	View
Listing	Listing	Sale or Financing Concessions
Mtn	Mountain View	View
N	Neutral	Location & View
NonArm	Non-Arms Length Sale	Sale or Financing Concessions
BsyRd	Busy Road	Location
0	Other	Basement & Finished Rooms Below Grade
Prk	Park View	View
Pstrl	Pastoral View	View
PwrLn	Power Lines	View
PubTrn	Public Transportation	Location
rr	Recreational (Rec) Room	Basement & Finished Rooms Below Grade
Relo	Relocation Sale	Sale or Financing Concessions
REO	REO Sale	Sale or Financing Concessions  Sale or Financing Concessions
Res	Residential	Location & View
RH	USDA –Rural Housing	Sale or Financing Concessions
	Settlement Date	Date of Sale/Time
S	Short Sale	Sale or Financing Concessions
Short		
sf	Square Feet	Area, Site, Basement
Unk	Unknown	Date of Sale/Time
VA	Veterans Administration	Sale or Financing Concessions
W	Withdrawn Date	Date of Sale/Time
WO	Walk Out Basement	Basement & Finished Rooms Below Grade
wu	Walk Up Basement	Basement & Finished Rooms Below Grade
WtrFr	Water Frontage	Location
Wtr	Water View	View
Woods	Wood View	View

**Uniform Residential Appraisal Report** 

77-77-6-1495TRA File # 1-00037TRA

FEATURE			sidential A				File # 1-00037TF	KA .	
	SUBJECT	COMPARABI	LE SALE #4			_E SALE #5	COMPARAB	LE SALE #	<b></b> 6
Address 2826 Whitney St		7152 Malta St		3884 Antiem			7155 Beagle St		
San Diego, 92111		San Diego, 92111		San Diego, 9	92111		San Diego, 92111		
Proximity to Subject		0.96 miles N		1.41 miles N	INE		0.87 miles N		
Sale Price	\$ 338,000		\$ 330,000			\$ 366,000		\$	410,00
Sale Price/Gross Liv. Area	\$ 204 sq.ft.			-	51 <b>sq</b> .ft.		\$ 237 sq.ft		
Data Source(s)	Sandicor MLS	MLS#100005168 D	OM 62	MLS#10005	5850 D	OM 84	MLS#100055206 E	OM 98	
Verification Source(s)	rtcanst r abile rtco.	Doc#329750		Pending			Listing		
VALUE ADJUSTMENTS	DESCRIPTION	DESCRIPTION	+(-) \$ Adjustment	DESCRIP	TION	+(-) \$ Adjustment	DESCRIPTION	+(-)\$/	Adjustment
Sales or Financing	3000	REO		Listing		-7,000			-7,000
Concessions		Conv;0		SP/LP Ratio	98%		SP/LP Ratio 98%		
Date of Sale/Time	c12/19/2010	s06/10;c3/10	0	c12/10		0	Listing		0
Location	N;Res	N;Res		N:Res			N;Res		
Leasehold/Fee Simple	Fee Simple	Fee Simple		Fee Simple			Fee Simple		
Site	5,000 sf	5,500 sf	0	5,757 sf		0	9,400 sf		-4,000
View	N;Res	N;Res		A;Hyway		10.000	B;Canyon		-10,000
Design (Style)	Ranch	Ranch		Ranch		1	Ranch		
Quality of Construction	Q4	Q4		Q4			Q4		
Actual Age	30	30	0	29		0	30		0
Condition	C4	C5	10,000	C4			C3		-30,000
Above Grade	Total Bdrms. Baths	Total Bdrms. Baths		Total Bdrms	. Baths		Total Bdrms. Baths		
Room Count	7 4 2.0	7 4 2.0		6 3	2.0	0	7 4 2.0		
Gross Living Area	1,644 sq.ft.	1,536 sq.ft.	6,500	1,452	sq.ft.		1,728 sq.ft		0
Basement & Finished	0st0st	0st0st		0st0st		,	0st0st		
Rooms Below Grade	0rr0br0.0ba0o	0rr0br0.0ba0o		0rr0br0.0ba	Оо		0rr0br0.0ba0o		
Functional Utility	Average	Average	1	Δι	/erage		Average	1	
Heating/Cooling	FWA/CA	FWA/CA		FWA/CA	2.ug0		FWA/CA	1	
Energy Efficient Items	Typical of area	Typical of area		Typical of a	rea		Typical of area	1	
Garage/Carport	2 Car Garage	2 Car Garage	1	2 Car Gara			2 Car Garage	1	
Porch/Patio/Deck	Patio/Porch	Porch	0			0	Covered patio	1	
Pool information	None	None	1	None		-	None	1	
Contract date	1			-				1	
List\$/DaysOnMkt	+			_	4			1	
Net Adjustment (Total)		X +  -	\$ 16,500	X +	Π-	<b>\$</b> 14,500	□ + ⋈ -	\$	51,000
Adjusted Sale Price		Net Adj. 5.0 %		Net Adi	4 %	*	Net Adj12.4 %	1	. ,
of Comparables		Gross Adj. 5.0 %	\$ 346,500	Gross Adj.	7.8 %	\$ 380.500	Gross Adj. 12.4 %		359,00
Report the results of the research	ch and analysis of the								
ITEM		JBJECT	COMPARABLE SA			MPARABLE SALE #		RABLE SAL	E#6
Date of Prior Sale/Transfer	06/07/1996	(	07/02/2009		08/08/		No prior sale		
Price of Prior Sale/Transfer	Price unknown		\$335,000/Trustee's E	Deed	Price u	inknown/Grant Deed			
Data Source(s)	Realist Public		Realist Public Record	ds	Realist	Public Records	Realist Publ	ic Records	3
Effective Date of Data Source(s)	) 12/07/2010	1	12/14/2010		12/14/2	2010	12/14/2010		
Analysis of prior sale or transfe	r history of the subjec	t property and compai	rable sales						
Summary of Sales Comparison	on Approach: See Co	omments on Sales C	Comparison Approach	h.					
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Analysis/Comments									
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#### ADDENDUM

File No. 1-00037TRA Page 15 of 25

Borrower:	Any Qualified Veteran		File No.: 1-00037TRA
Property Address:	2826 Whitney St		Case No.: 77-77-6-1495TRA
City:	San Diego	State: CA	zip: 92111-5616
Lender:	Department of Veterans Affairs		

#### **VA ADDENDUM**

Appraised Value (from URAR): \$354,500

RAM Information: R (Received): 12/15/10

A (Appraised): 12/19/10 M (Mailed): 12/22/10

#### COMMENTS ON RAM DATES: N/A

Condominium/PUD Supplemental Information (N/A for all other property types)

VA/HUD Condo Approval ID# (Condos only): N/A Comment on Adequacy of HOA Dues/Assessments: N/A

Phone # of HOA Management Company: N/A

#### ANALYSIS OF THE SALES CONTRACT

The appraiser received and reviewed 13 pages of the sales contract and it appears to be an arms length transaction, 3 counter offers, an agreed upon sales price of \$338,000, seller concessions in the amount of \$3,000, with the seller signing on 12/8/2010 and the buyer yet to sign. The appraiser has not received a fully executed contract.

#### NEIGHBORHOOD DESCRIPTION

The subject is located approximately six miles northeast of downtown San Diego in the community of Linda Vista which has many parks including: Kearney Mesa Community Park, Linda Vista Community Park, Kelly Street Neighborhood Park, Mission Heights Neighborhood Park and Tecolote Canyon Natural Park. Tecolote Canyon and San Clemente Canyon, cut through the community, which is located on top of a mesa. The Linda Vista Community comprises about 2,400 acres and has its own city library (Linda Vista Branch Library) and recreation center (Linda Vista Recreation Center).

The University of San Diego is located within the area and there is good access to nearby freeways and the Mission Valley area which includes several regional shopping malls.



#### ADDITIONAL FEATURES

The subject property has carpeting throughout, kitchen with vinyl flooring, older appliances, and formica countertops. The hall bath tile flooring, newer cabinetry, hardware, master bathroom with tile flooring, cabinetry, and a walk in shower.

All utilities were operational at the time of inspection.

#### CONDITION OF THE PROPERTY

The subject property has worn carpeting, some vinyl flooring is damaged in the kitchen. These are cosmetic issues and are not VA mandatory repairs. The windows in the bedrooms and bathrooms do not lock and the closing latch on the sliding glass door needs repairing. These are mandatory VA repair items. Overall condition is acceptable and consistent with that typically found in an adequately maintained dwelling. The subject improvements appear to be properly constructed of materials and finish that are acceptable in this market and price range. No other "needed repairs" of significance were noted, although it is possible that some may exist, especially if they were not readily visible to the appraiser. The appraisal should not be relied on as a substitute for a home inspection.

#### COMMENTS ON SALES COMPARISON

Sale #1 has been updated with new insulated windows, landscaping, hardwood flooring throughout, kitchen with tile flooring, tiled countertops, and some newer appliances. This home has superior updating when compared to the subject property. This home has superior updating when compared to the subject property and therefore a downward adjustment was made. Due to lack of recent sales within the subject area, the appraiser was forced to utilize sales that were from similar, nearby, competing neighborhoods.

File No. 1-00037TRA

#### **ADDENDUM**

				1110 110: 1 00007 1101
Borrower/Client	Any Qualified Veteran			Case No: 77-77-6-1495TRA
Property Address	2826 Whitney St			
City	San Diego	County CA	State	Zip Code 92111-5616
Lender	Department of Veterans Affairs	-		

Sale #2 is a newer house located a couple of blocks from the subject in a cul-de-sac and has been updated with landscaping, sprinklers, insulated windows, furnace, hot water heater, clay tile roof and redwood fencing. The interior of the home has been updated with tile flooring throughout, kitchen with newer cabinetry, corian countertops, appliances, and updated bathrooms. With superior upgrading, the appraiser made a large, yet unavoidable, downward condition adjustment.

Sale #3, per the listing agent (Cindy Walendburg), has a swimming pool, the interior was mostly in original condition and needed carpeting and updating. This home is a short sale and short sales are typically sold under duress and tend to reflect the lower end of this particular marketplace.

Sale #4, per the listing agent (Michael Smith), was in need of a complete remodel, as "it has never been updated." This home is considered to be in inferior condition and was adjusted upward to reflect that condition. This home is a foreclosure and foreclosures tend to reflect the lower end of this particular marketplace.

Pending sale #5 backs to Interstate 805 and per Sandicor MLS needed some TLC. The highway adjustment was made based on the appraisers experience within this particular marketplace and knowing that a home that is subjected to road noise typically sells for approximately 3% less than a home that is not subjected to road noise. The appraiser left several messages for the listing agent, did not receive a return phone call, and therefore the appraiser assumed that this home was in average condition. The appraiser took a 12 month average of the SP/LP ratio and applied to sales #5 and #6.

Active listing #6 backs to a canyon and has landscaping, carpeting & hardwood throughout, kitchen with tiled countertops, newer appliances, and fixtures.

Sale prices are all over the place due to the a combination of foreclosures and short sales on one end of the spectrum and non distress sales that have been remodeled and/or updated on the other end. It does appear that the subject is selling below market and an estimated value of \$354,500 is considered to be reasonable and supportable.

#### Additional Information

Shawna Timms, a licensed appraiser, assisted Richard Foos with the inspection, researching data and writing of the report. However, Richard Foos reviewed, edited the report and concluded the final value estimate.

Market Conditions Addendum to the Appraisal Report File No. 1-00037TRA

77-77-6-1495TRA

The purpose of this addendum is to provide the lend		•		nditio	ns prevalent	in the subject		
neighborhood. This is a required addendum for all ap Property Address 2826 Whitney St	opraisai reports with an e	City San Diego		Sta	ite CA	ZIP Code 92	111	
Borrower Any Qualified Veteran		Oity Can Diego	J	Otto	110 0/1	ZII 0000 32		
Instructions: The appraiser must use the information	required on this form as	the basis for his/her cor	nclusions, and must provide	supp	oort for thos	conclusions,	regar	ding
housing trends and overall market conditions as repo	•							xtent
it is available and reliable and must provide analysis		•						
explanation. It is recognized that not all data sources	•			,				
in the analysis. If data sources provide the required i average. Sales and listings must be properties that c	-				-			
subject property. The appraiser must explain any and					-	oroopoouvo bu	, u. u	
Inventory Analysis	Prior 7–12 Months	Prior 4–6 Months	Current – 3 Months	Ĺ		Overall Trend		
Total # of Comparable Sales (Settled)	52	26	22		Increasing	Stable	X	
Absorption Rate (Total Sales/Months)	8.67 42	8.67	7.33		Increasing	Stable	×	
Total # of Comparable Active Listings  Months of Housing Supply (Total Listings/Ab.Rate)	4.85	35 4.04	29 3.95	M	Declining Declining	Stable Stable	┢	Increasing Increasing
Median Sale & List Price, DOM, Sale/List %	Prior 7–12 Months	Prior 4–6 Months	Current – 3 Months	٣	Dooming	Overall Trend	10	liloroasing
Median Comparable Sale Price	\$391,000	\$360,750	\$360,750		Increasing	★ Stable	T	Declining
Median Comparable Sales Days on Market	21	18	33.50		Declining	Stable	×	Increasing
Median Comparable List Price	\$382,500	\$384,000	\$380,000		_	Stable     St	Ę	Declining
Median Comparable Listings Days on Market	121.50	120.00	75.00	M		Stable	╬	Increasing
Median Sale Price as % of List Price Seller-(developer, builder, etc.)paid financial assistan	98.82% ce prevalent? Yes	96.75% No	99.47%	H	Increasing Declining	Stable Stable	╬	Declining Increasing
Explain in detail the seller concessions trends for the			ed from 3% to 5% increasi	<u>لـــا ۱</u> ۱۱۹ م			sts. r	
fees, options, etc.). The Sandicor MLS indicates								
15% of the total transactions in this market area.	Prior Months 7-12: 52 S	Sales; 8 with concession	ns; 15% of sales for this p	erio	d. 4-6: 26 S	ales; 5 with c	once	ssions;
19% of sales for this period. 0-3: 22 Sales; 2 with	· · · · · · · · · · · · · · · · · · ·							
is \$5,000. This is not a mandatory reporting section	on in the Sandicor MLS	, so there is a good cha	ance there are more conc	essio	ons being p	aid than what	ıs re	ропед.
Are foreclosure sales (REO sales) a factor in the mar	rket? X Yes No	If yee evaluin (inclu	uding the trends in listings a	nd er	alac of force	nead propertion	c)	
The Sandicor MLS indicates there were 100 close								40%
of the total transactions in this market area. Prior	• '			_				
foreclosures or short sales; 27% of sales for this								
typically set the low end of the market. Foreclosu			ort sales sell low due to ag	ents	/buyers not	willing to wait	3 m	onths
to a year to hear back from the lender and then the	ne long time to close the	e transaction.						
Cite data sources for above information.  The Sandicor MLS was the data source used to o	complete the Market Co	nditions Addandum TI	ha data is assumed to be	rolial			-4	
					hla hut tha	annraicar ic r		
	complete the Market Co	nullons Addendum. Ti	ne data is assumed to be	reliai	ble, but the	appraiser is r	ot re	sponsible
for its accuracy.  Summarize the above information as support for you	·							
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#### File No. 1-00037TRA

Page 18 of 25

		ADDENDUM			File No. 1-000371RA Page 18 c	75
Borrower:	Any Qualified Veteran				File No.: 1-00037TRA	
Property Address:	2826 Whitney St				Case No.: 77-77-6-1495TRA	
City:	San Diego		State:	CA	Zip: 92111-5616	
Lender:	Department of Veterans Affairs					

#### MARKET ANALYSIS COMMENTS

San Diego County experienced significant increases in prices from 2002 through the end of 2005, but since that time most areas experienced declining values. The rate of decline varies widely throughout the county. The areas along the coast that are typically some of the most expensive and desirable areas in the county, have not declined as much as those in the outlying areas. The older more established neighborhoods have typically fared better than the county overall.

The areas in the outlying sections of the county are where most of the excessive declines have occurred as these are where there was either a significant amount of sub prime lending, or there was a lot of new home construction and the use of adjustable rate loans, or both.

The result is that when the county is looked at as a whole it appears that prices have declined 25-45%, but the reality is that some parts of the county have declined only 5-10% while others have gone down 50% or more. It is inappropriate and inaccurate to attempt to paint the entire county with a broad brush stroke as there are sub markets that are all being affected differently.









My original analysis used filters to bracket the subject's square footage +/-15%, or 1,400 sf to 1,900 sf. The results were limited to just a few sales over the past six months. With the limited sample size of "comparable" properties in the defined neighborhood, it was necessary to remove the initial square footage filters to produce more reliable results. The data in the charts below was extracted from the subject's neighborhood, but shows all sales within the market. This increases the reliability because of the larger sample, and it is assumed the trend in pricing in the overall market is directly correlated to the subject's competitive market. Overall sales activity has remained relatively stable and the housing supply appears to be slightly increasing. The average price per square foot trend (which is typically considered to be more reliable than median or average sales price) is showing a slightly increasing trend and distressed sales are stable.

#### SUBJECT PROPERTY PHOTO ADDENDUM

Borrower:	Any Qualified Veteran	Fil	File No.: 1-00037TRA				
Property Address:	2826 Whitney St	Ca	ase No.: 77-77-6-1495TRA				
City:	San Diego	State: CA	Zip: 92111-5616				
Lender:	Department of Veterans Affairs		•				



## FRONT VIEW OF SUBJECT PROPERTY

Appraised Date: December 19, 2010 Appraised Value: \$ 354,500



**REAR VIEW OF** SUBJECT PROPERTY



# STREET SCENE

Borrower:	Any Qualified Veteran	File	File No.: 1-00037TRA		
Property Address:	2826 Whitney St	Cas	Case No.: 77-77-6-1495TRA		
City:	San Diego	State: CA	Zip: 92111-5616		
Lender:	Department of Veterans Affairs		·		







Kitchen

Dining







Living Room

Bedroom

Bedroom







Bedroom

Bathroom

Master Bathroom







Master Bedroom

#### **COMPARABLE PROPERTY PHOTO ADDENDUM**

Borrower:	Any Qualified Veteran	File N	File No.: 1-00037TRA		
Property Address:	2826 Whitney St	Case	Case No.: 77-77-6-1495TRA		
City:	San Diego	State: CA	Zip: 92111-5616		
Lender	Department of Veterans Affairs		'		



#### **COMPARABLE SALE #1**

4047 Hatton St. San Diego

Sale Date: 10/22/2010 Sale Price: \$ 381,000



## COMPARABLE SALE #2

2757 Lancha St. San Diego

Sale Date: 09/16/2010 Sale Price: \$ 443,000



## COMPARABLE SALE #3

7020 Rockglen Ave San Diego

Sale Date: 07/20/2010 Sale Price: \$ 385,000

#### COMPARABLE PROPERTY PHOTO ADDENDUM

Borrower:	Any Qualified Veteran		File No.: 1-00037TRA		
Property Address:	2826 Whitney St		Case No.: 77-77-6-1495TRA		
City:	San Diego	State: CA	Zip:	92111-5616	
Lender	Department of Veterans Affairs		•		



#### **COMPARABLE SALE #4**

7152 Malta St. San Diego

Sale Date: 06/30/2010 Sale Price: \$ 330,000



## **COMPARABLE SALE #5**

3884 Antiem St San Diego

Sale Date: Sale Price: \$ 366,000

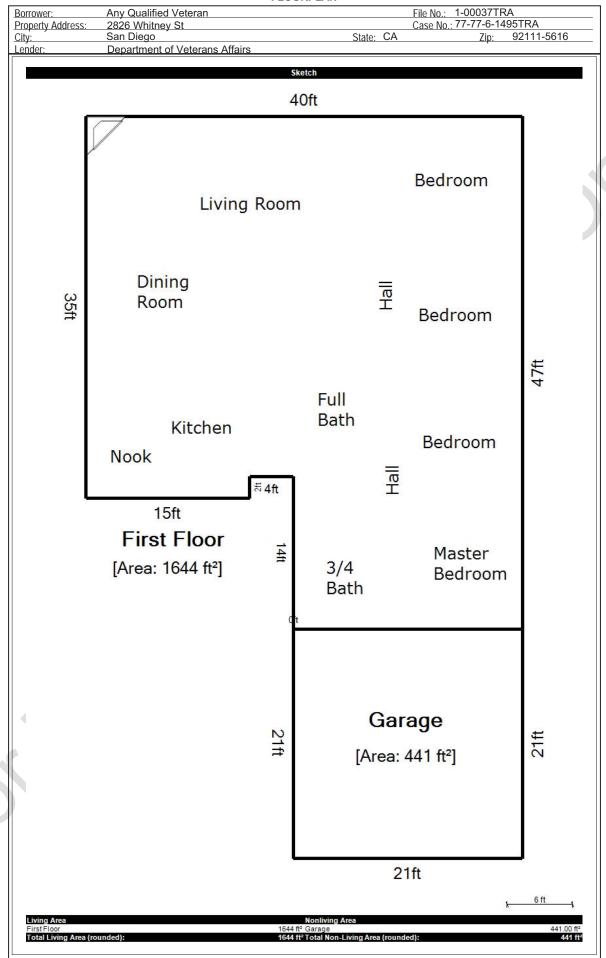


## COMPARABLE SALE #6

7155 Beagle St. San Diego

Sale Date: Sale Price: \$ 410,000

# FLOORPLAN



## PLAT MAP

# **LOCATION MAP**